

### **INVESTOR PRESENTATION**

third quarter 2023, ending september 30<sup>th</sup>, 2023



# Forward Looking Statements

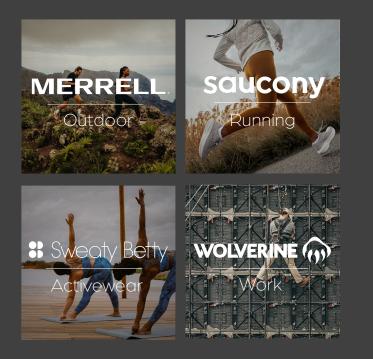
This presentation contains forward-looking statements, including statements regarding: growth of the Company's brands; strengthening the Company's balance sheet and redesigning the Company; pursuing strategic alternatives for the Sperry brand and exploring the sale of non-core assets and remaining Wolverine Leathers business; future Company investments in growth opportunities; margin expansion; expected savings in 2024 and future years, including supply chain and logistics savings, organizational costs savings and reduced indirect spend savings; anticipated debt reduction and inventory reduction in the 2023 fourth guarter; 2023 fourth quarter and full year outlook for Merrell, Saucony, Sweaty Betty and Wolverine; financial aspirations for revenue growth, gross margin, operating margin and bank-defined debt leverage; full year 2023 guidance for the ongoing business; the expected impact and timing of transitory supply chain and excess inventory expenses; and expected profit improvement initiatives savings in the 2023 fourth quarter. In addition, words such as "estimates," "anticipates," "believes," "forecasts," "step," "plans," "predicts," "focused," "projects," "outlook," "is likely," "expects," "intends," "should," "will," "confident," variations of such words, and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties, and assumptions ("Risk Factors") that are difficult to predict with regard to timing, extent, likelihood, and degree of occurrence. Risk Factors include, among others: changes in general economic conditions, employment rates, business conditions, interest rates, tax policies, inflationary pressures and other factors affecting consumer spending in the markets and regions in which the Company's products are sold; the inability for any reason to effectively compete in global footwear, apparel and direct-toconsumer markets; the inability to maintain positive brand images and anticipate, understand and respond to changing footwear and apparel trends and consumer preferences; the inability to effectively manage inventory levels; increases or changes in duties, tariffs, auotas or applicable assessments in countries of import and export; foreign currency exchange rate fluctuations; currency restrictions; supply chain or other capacity constraints, production disruptions, guality issues, price increases or other risks associated with foreign sourcing; the cost and availability of raw materials, inventories, services and labor for contract manufacturers; labor disruptions; changes in relationships with, including the loss of, significant wholesale customers; risks related to the significant investment in, and performance of, the Company's direct-to-consumer operations; risks related to expansion into new markets and complementary product categories; the impact of seasonality and unpredictable weather conditions; changes in general economic conditions and/or the credit markets on the Company's manufacturers, distributors, suppliers, joint venture partners and wholesale customers; changes in the Company's effective tax rates; failure of licensees or distributors to meet planned annual sales goals or to make timely payments to the Company; the risks of doing business in developing countries, and politically or economically volatile areas; the ability to secure and protect owned intellectual property or use licensed intellectual property; the impact of regulation, regulatory and legal proceedings and legal compliance risks, including compliance with federal, state and local laws and regulations relating to the protection of the environment, environmental remediation and other related costs, and litigation or other legal proceedings relating to the protection of the environmental effects on human health; the potential breach of the Company's databases or other systems, or those of its vendors, which contain certain personal information, payment card data or proprietary information, due to cyberattack or other similar events; problems affecting the Company's supply chain or distribution system, including service interruptions at shipping and receiving ports; strategic actions, including new initiatives and ventures, acquisitions and dispositions, and the Company's success in integrating acquired businesses, and implementing new initiatives and ventures; risks related to stockholder activism; the potential effects of outbreaks of COVID-19 or future health crises on the Company's business, operations, financial results and liquidity; the risk of impairment to goodwill and other intangibles; changes in future pension funding requirements and pension expenses; and additional factors discussed in the Company's reports filed with the Securities and Exchange Commission and exhibits thereto. The foregoing Risk Factors, as well as other existing Risk Factors and new Risk Factors that emerge from time to time, may cause actual results to differ materially from those contained in any forward-looking statements. Given these or other risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Furthermore, the Company undertakes no obligation to update, amend, or clarify forward-looking statements.

#### Non-GAAP Information

This presentation includes non-GAAP financial measures which are indicated by footnote references. These non-GAAP financial measures include, but are not limited to, historical financial results for the Company's ongoing business and the guidance set forth in this presentation regarding the full year 2023 performance of the Company's ongoing business operations. As such, these historical results and this guidance for the Company's ongoing business exclude the performance of Keds, which was sold in February 2023, the U.S. Wolverine Leathers U.S. business, which was sold in August 2023, and the non-U.S. Wolverine Leathers, which is the subject of a sale process, and reflect an adjustment for the transition of our Hush Puppies North America business to a licensing model in the second half of 2023. Pages 16-18 at the end of this presentation include reconciliations of the non-GAAP financial measures to the most comparable GAAP financial measures.

# Positioning for Future Profitable Growth

Authentic, innovative brands positioned in healthy active categories poised for growth...



A global distribution network driving balanced revenue across regions and channels...

Revenue in 2022<sup>1</sup>

\$2.7B +11%

2022<sup>1</sup> Revenue Mix by Region and Channel

Internationa	l, 42%	US, 58%
DTC, 26%		Wholesale, 74%

Strengthening the balance sheet and redesigning the company to become a consumer-focused brand builder...

- ✓ Focusing brand portfolio
- ✓ Reducing debt
- $\checkmark$  Reducing inventory
- $\checkmark$  Expanding profitability and cash flow
- ✓ Building key competencies:



# Stabilizing Wolverine Worldwide

#### **Focusing Brand Portfolio**

Rationalizing portfolio to simplify the business and enable investment behind our biggest growth opportunities

- Divested Keds brand
- Divested Wolverine Leathers US
- Divested Hush Puppies China IP
- Licensed Hush Puppies North America
- Pursuing strategic alternatives for Sperry brand
- Exploring sale of several other non-core assets

#### Reducing Debt

Paying down debt with portfolio rationalization proceeds and cash flow



#### **Expanding Profitability**

Restructuring the business to improve profitability and enable future investment in biggest growth opportunities.

**\$75M** Actioned savings in 2023

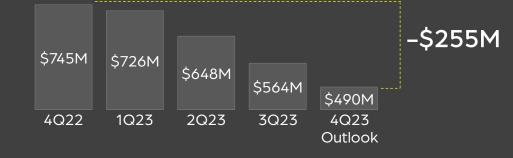
\$140M Expected incremental savings in 2024

#### \$215M

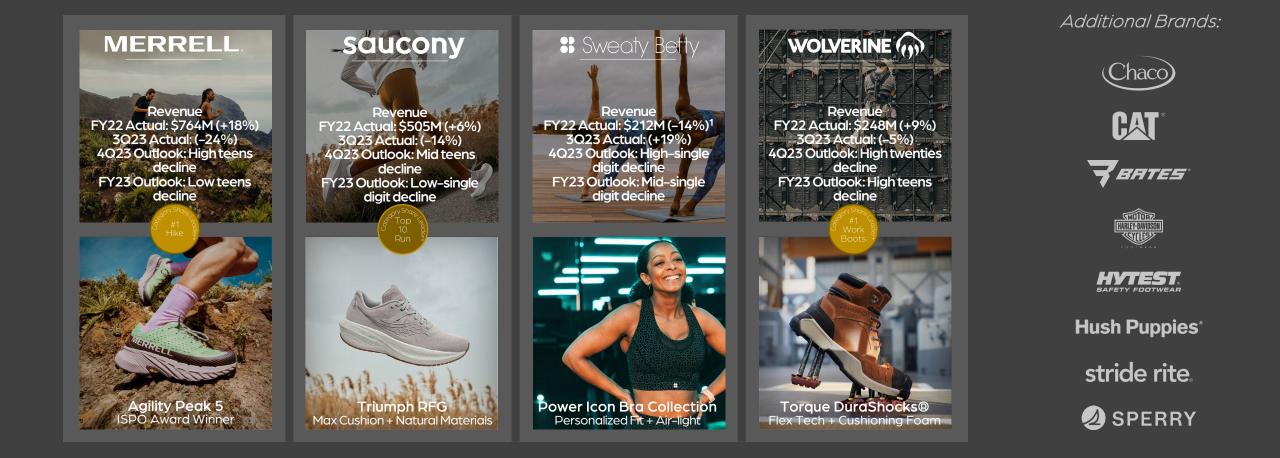
Expected annual savings run rate

#### **Reducing Inventory**

Reduced inventory by \$66M more than planned in 3Q23 and expect to finish the year \$255M lower versus last year at yearend.



# Authentic, Innovative Brands



1. Sweaty Betty FY 2022 revenue growth rate assuming it was acquired on January 3, 2021 2. Category share data for the trailing year ending in June 2023

# Global Distribution Network

#### Regions **Rest of the World US Wholesale** 2022 Revenue (Outer) | 2022 Pairs (Inner) Curated set of retail partners to enable diverse 170+ distribution and segmentation strategies across our brand portfolio, including: • Countries and territories in which products are marketed globally<sup>1</sup> **NEMEA** U.S. 300+ Asia Pac. amazon Zap<u>pos</u>@ DSW<sub>®</sub> Independent distributors across EMEA, Asia Pacific, and Latin America<sup>2</sup> Cal Business models include owned markets, Cabela's distributors, licensees, and joint ventures • Retail partners include: Channels P DICK'S FLEET 🖊 FEET 2022 Revenue ROADRUNNER TMALL **DEC4THLON** Wholesale & **3P Distributors** TRACTOR SUPPLY Cº Academy SPORTS+OUTDOORS **BOOT BARN Mark's** DTC eCom amazon **JD** DTC Stores

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1. Countries and territories and distributor figures as of end of 2022 2. Ongoing business excludes Keds due to sale of business in February 2023. Investor Presentation

# Investing in Brand Building



Pictured: Saucony Human Performance & Innovation Lab and Endorphin Elite

- Consumer insights
- Athlete testing
- Innovative technology
- Advanced design tools





Pictured: Wolverine's Project Bootstrap initiatives with YouthBuild Grand Rapids, Metallica's All Within My Hands Foundation, and the WWW partnership with the Pensole Lewis College.

- Consumer insights
- Purpose-driven
- Authentic activations + breakthrough creative
- Exciting collaborations

#### Critical Enablers:

Investment focused on the biggest growth opportunities



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Marketing

Digital

Development focused on key strategic competencies



Pictured: The Den (on-campus production studio). Pictured: 3D printed putsole.

Pictured: Sweaty Betty concept store at the iconic Battersea Power Station in London

- Disciplined distribution and segmentation strategies
- Healthy direct-to-consumer businesses
- Field marketing support at retail
- Strong brand protection measures
- Investments in end-to-end planning

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SWEATY BETT

# 2023 and 2024 Profit Improvements

Expected profit improvements driving margin expansion and capacity to invest in our brands, platforms, and demand creation

\$M	2023 Actioned Savings	2024 Incremental Savings	Annual Savings Run Rate
Supply Chain Improvements	\$30	\$70	\$100
Reduced Organizational Costs	35	50	85
Reduced Indirect Spend	10	20	30
Total	\$75	\$140	\$215

Supply chain and logistics cost improvements will be driven by raw material vendor consolidation, strategic negotiations with key factories and suppliers, freight cost savings, and leveraging technology to modernize distribution

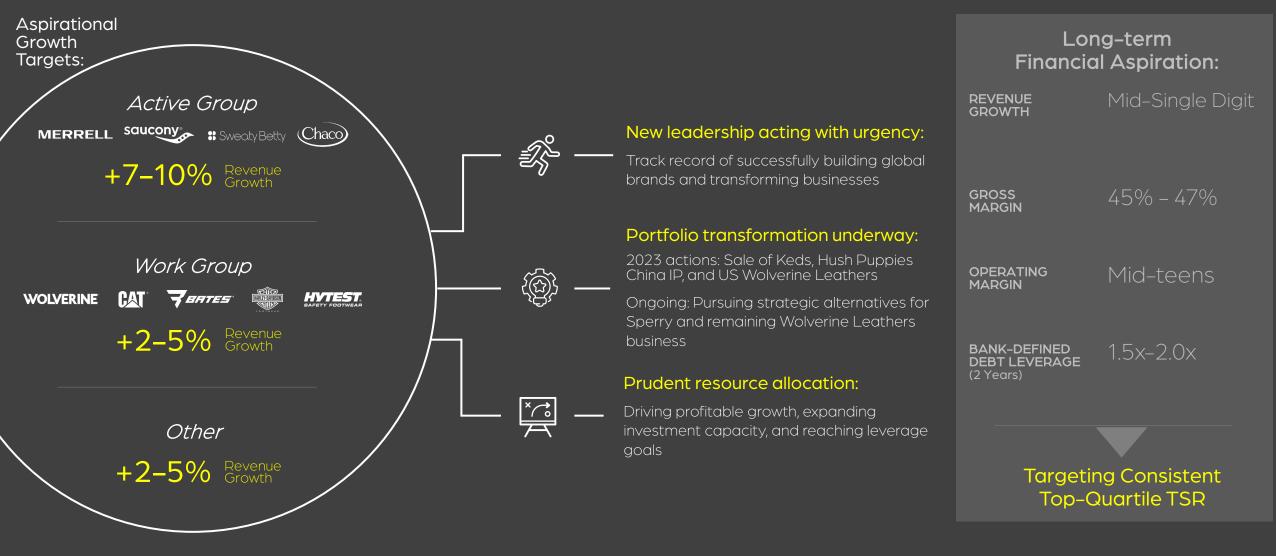
centers and drive efficiencies Reduced organizational costs related to the

workforce reduction that is a part of the organizational redesign

Reduced indirect spend benefits from consolidating our footprint, synergies from further integrating Sweaty Betty and other savings initiatives from the global redesign of the Company

In addition to these incremental profit improvements, we also expect 2024 results will reflect a \$60 million benefit from 2023 transitory supply chain costs that are not anticipated to reoccur.

# Shareholder Value Creation





### FINANCIAL RESULTS

third quarter 2023, ending september 30<sup>th</sup>, 2023

# 3Q23 Results

\$519.5M Adjusted Revenue<sup>(1)</sup> -20.0% // C\$ -21.1%<sup>(1)</sup> vs. 3Q22

Third quarter revenue for our ongoing business of \$519.5 million was in line with our outlook.

41.2% Adjusted<sup>(1)</sup> Gross Margin (0 bps) vs. 3Q22

Accelerated liquidation of end-of-life inventory and a higher mix of third-party distributor sales negatively impacted gross margin.



4.3% Adjusted<sup>(1)</sup> Operating Margin (510 bps) vs. 3Q22

Inventory for the ongoing business was down 33% compared to last year and \$66 million more than planned.



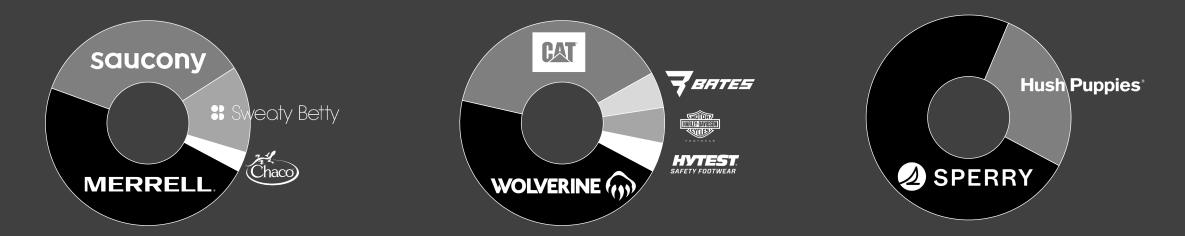
1. Information provided is for the ongoing business which is a non-GAAP measure. Adjusted Revenue, Adjusted Operating Margin, Adjusted EPS, and constant currency change are non-GAAP measures. For more information for the ongoing business, see pages 15 – 18 for reconciliations to the most comparable GAAP measures W

# 3Q23 Group Performance

ACTIVE \$328.6M Revenue -17.5% vs 3Q22 **WORK** \$123.0M Revenue -22.1% vs 3Q22

#### LIFESTYLE \$62.8M Revenue -46.6% vs 3Q22

Group Revenue Mix:



# 3Q23 Results

(in millions)	September 30, 2023	October 1, 2022	Y/Y Change	Constant Currency Change
Reported Segment Revenue Results:				
Active Group	\$328.6	\$398.2	(17.5%)	(19.0%)
Work Group	\$123.0	\$157.8	(22.1%)	(22.6%)
Lifestyle Group	\$62.8	\$117.7	(46.6%)	(46.8%)
Other	\$13.3	\$17.7	(24.9%)	(24.9%)
Total Revenue	\$527.7	\$691.4	(23.7%)	(24.7%)
Ongoing Total Revenue	\$519.5	\$649.7	(20.0%)	(21.1%)
Reported:				
Gross Margin	40.8%	40.2%	60 bps	
Operating Margin	5.2%	8.5%	(330) bps	
Diluted Earnings Per Share	\$0.11	\$0.48	(77.1%)	
Non-GAAP and Ongoing business <sup>1</sup> :				
Adjusted Gross Margin	41.2%	41.2%	0 bps	
Adjusted Operating Margin	4.3%	9.4%	(510) bps	
Adjusted Diluted Earnings Per Share	\$0.07	\$0.47	(85.1%)	
Constant Currency Earnings Per Share	\$0.11	\$0.47	(76.6%)	

1. Ongoing Revenue, Adjusted Gross Margin, Adjusted Operating Profit, Adjusted EPS, and constant currency change are non-GAAP measures. See Pages 15 - 17 for reconciliations to the most comparable GAAP measures.

# 2023 Full Year Financial Guidance

Financial results and guidance for 2023, and comparable results from 2022, in each case, for our ongoing business exclude the impact of Keds, which was sold in February 2023, the U.S. Wolverine Leathers business, which was sold in August 2023, the non–U.S. Wolverine Leathers business, which is the subject of a sale process, and reflect an adjustment for the transition of our Hush Puppies North America business to a licensing model in the second half of 2023. Tables have been provided in the back of this release showing the impact of these adjustments on financial results for 2023 and 2022. For visibility regarding this impact on our 2023 operating results, the Company will report actual results reflecting its ongoing businesses and separately report results for Keds, which will be limited to the period through February 3, 2023 and Wolverine Leathers to the extent it owns and operates the business.

# FY23 Guidance for Ongoing Business

### \$2.19B – \$2.20B

Revenue<sup>(1)</sup> –13% vs. FY22

Approximately **39%** 

Adjusted<sup>(1)</sup> Gross Margin

Approximately **3.4%** 

Adjusted<sup>(1)</sup> Operating Margin The trading environment is challenging, especially in global wholesale channels where order demand has slowed as retailers manage their businesses more cautiously.

We now expect to end the year with total inventory of approximately \$490 million dollars – a reduction of 34% compared to year-end 2022 and nearly \$30 million dollars better than what we guided last quarter.

Efforts to monetize non-core assets continue and we now expect an additional \$65 million in proceeds from transactions that will close later this year. Including these asset sales, we expect yearend net debt of approximately \$850 million and bank-defined leverage of approximately 3x.

We now expect the Profit Improvement Office to deliver at least \$75 million in savings for 2023 and we have line of site to an incremental \$140 million in savings for 2024 – now yielding a fullyear run rate of \$215 million.

### \$0.05 - \$0.10

Adjusted<sup>(1)</sup> EPS (1.37 Pro Forma EPS in 2022)

1. Adjusted Gross Margin, Adjusted Operating Margin and Adjusted EPS are non-GAAP measures. See Pages 15 - 18 for reconciliations to the most comparable GAAP measure

#### 2023 Estimated Transitory Supply Chain Expenses and Profit Improvement Initiatives

The supplemental information included below about estimated transitory supply chain expenses and expected profit improvement initiative savings are intended to show the quarterly timing of the impact of these items. The transitory costs are more prominent in the first half of the year and the cost savings are more prominent in the back half the vear.

(Unaudited)									
	Costs from 2022 that will be expensed in 2023	(In mil) Expected additional expense in 2023	llions) Total Estimated Impact on 2023	Q1 Actual	Q2 Actual	Q3 Actual	Q4 Estimated		
Gross Profit Impact	\$45.0	\$20.0	\$65.0	\$23.0	\$19.0	\$10.0	\$13.0		
Selling, general and administrative Impact	\$3.0	\$2.0	\$5.0	\$2.0	\$1.0	\$1.0	\$1.0		
Operating Profit Impact	\$48.0	\$22.0	\$70.0	\$25.0	\$20.0	\$11.0	\$14.0		
PROFIT IMPROVEMENT INITIATIVES 2023 SAVINGS IMPACT (Unaudited) (In millions)									
	_	Total Savings in 2023	Q1	Q2		Q3	Q4		
Gross Profit Benefit		\$25.0	\$3.0	\$`	7.0	\$8.0	\$7.0		
Selling, general and administrative Benefit		\$50.0	\$5.0	\$8	8.0	\$12.0	\$25.0		
Operating Profit Benefit		\$75.0	\$8.0	\$1!	5.0	\$20.0	\$32.0		

ESTIMATED TRANSITORY SUPPLY CHAIN AND

**EXCESS INVENTORY EXPENSES – 2023 IMPACT** 

### GAAP to Non-GAAP Adjustments

	RECONCILIATION OF REPORTED REVENUE TO ADJUSTED REVENUE ON A CONSTANT CURRENCY BASIS* (Unaudited) (In millions)									
	GAAP Basis	Divestiture <sup>(1)</sup>	As Adjusted	Revenue	GAAP Basis	Foreign Exchange Impact	Constant Currency Revenue	Prior Year GAAP Basis	Constant Currency Growth	Reported Growth
Revenue – Fiscal 2023 Q3	\$527.7	\$8.2	\$519.5							
Revenue – Fiscal 2022 Q3	\$691.4	\$41.7	\$649.7	Fiscal 2022	\$2,684.8	\$70.0	\$2,754.8	\$2,414.9	14.1%	11.2%
Revenue Lifestyle Group – Fiscal 2023 Q3	\$62.8	\$ —	\$62.8							
Revenue Lifestyle Group – Fiscal 2022 Q3 (1) 3023 adjustments reflect the Wolverine Leathers business res	\$117.7	\$27.7 tatement of operations. 3022 adjustment	\$90.0 ts reflect results for the			REPORTED REV				

Keds business, Wolverine Leathers business and Hush Puppies prior to the license model change included in the consolidated condensed statement of operations.

(Unaudited) (In millions)

	GAAP Basis 2023-Q3	Foreign Exchange Impact	Constant Currency Basis 2023-Q3	GAAP Basis 2022-Q3	Reported Change	Constant Currency Change
REVENUE						
Active Group	\$328.6	(\$5.9)	\$322.7	\$398.2	(17.5%)	(19.0%)
Work Group	123	(0.8)	122.2	157.8	(22.1%)	(22.6%)
Lifestyle Group	62.8	(0.2)	62.6	117.7	(46.6%)	(46.8%)
Other	13.3	—	13.3	17.7	(24.9%)	(24.9%)
Total	\$527.7	(\$6.9)	\$520.8	\$691.4	(23.7%)	(24.7%)

### GAAP to Non-GAAP Adjustments

#### RECONCILIATION OF REPORTED GROSS MARGIN TO ADJUSTED GROSS MARGIN \* (Unaudited)

(In millions)

#### RECONCILIATION OF REPORTED OPERATING MARGIN

TO ADJUSTED OPERATING MARGIN

(Unaudited)

(In millions)

operations. Q3 2022 adjustments reflect results for the Keds business, Wolverine Leathers business and Hush Puppies prior to the license

	GAAP Basis	Adjustments (1)	Divestiture (2)	As Adjusted		GAAP Basis	Adjustments <sup>(1)</sup>	Divestiture <sup>(2)</sup>	As Adjusted		
Gross Profit - Fiscal 2023 Q3	\$215.4	\$0.4	(\$1.6)	\$214.2	Operating Profit - Fiscal 2023 Q3	\$27.3	(\$3.7)	(\$1.1)	\$22.5		
Gross margin	40.8%			41.2%	Operating margin	5.2%			4.3%		
Gross Profit - Fiscal 2022 Q3	\$277.8	\$0.7	(\$11.0)	\$267.5	Operating Profit - Fiscal 2022 Q3	\$58.8	\$3.3	(\$1.0)	\$61.1		
Gross margin	40.2%			41.2%	Operating margin	8.5%			9.4%		
(1) 3Q23 adjustment reflects \$0.4N	1 of costs associated w	ith divestitures. 3Q22 ac	ljustment reflects \$0.7M	l of costs	(1) 3Q23 adjustments reflect reflect \$57.7M gain on the sale of businesses, trademarks and intangible assets, partially offset by \$38.3M						
associated with Sweaty Betty® int	tegration.				for a non-cash impairment of the Sperry® trade name, \$2.3M of environmental and other related costs net of recoveries, \$9.0M of						
(2) 3Q23 adjustments reflect the W	reorganization costs, \$2.0M of Sperry® store closure costs and \$2.4M of costs associated with divestitures. 3Q22 adjustments reflect										
operations. 3Q22 adjustments refl	\$2.2M of environmental and other relate	ed costs net of recover	ies and \$1.1M of costs asso	ciated with Sweaty Betty	® integration.						
the license model change included	l in the consolidated co	ndensed statement of o	perations.		(2) Q3 2023 adjustments reflect the Wol	verine Leathers busine	ess results included in the co	onsolidated condensed st	atement of		

model change included in the consolidated condensed statement of operations.

### GAAP to Non-GAAP Adjustments

RECONCILIATION OF REPORTED DILUTED EPS TO ADJUSTED DILUTED EPS ON A CONSTANT CURRENCY BASIS* (Unaudited)						2023 GUIDANCE RECONCILIATION TABLES RECONCILIATION OF REPORTED GUIDANCE TO ADJUSTED TO GUIDANCE, REPORTED DILUTED EPS GUIDANCE TO ADJUSTED DILUTED EPS GUIDANCE AND SUPPLEMENTAL INFORMATION*					
	GAAP Basis	Adjustments <sup>(1)</sup>	As Adjusted	Foreign Exchan Impact		ted EPS On a nt Currency		(Unaudited) ns, except earnings			
EPS – Fiscal 2022 Q3	(\$2.37)	\$3.78	\$1.41		\$0.19	Sasis \$1.60		GAAP Basis	Divestiture Adjustments (1)	Other Adjustments (2)	As Adjusted
(1) 2022 adjustment reflect other related costs net of r		of the Sperry® trade name ated with Sweaty Betty® in					Revenue - Fiscal 2023 Full Year	\$2.238 - \$2.248	(\$45.0)		\$2,193 - \$2,203
of the Champion trademar	k. 2021 adjustments ref	lect debt extinguishment co	osts, costs associated with	n the acquisition of Sweat	y Betty®, environmental	and other related		<i>42,230 - 42.240</i>	()+3.0)		<i>\$2,173 - \$2,203</i>
costs net of recoveries and	I non-cash impairment	related to one of the Comp	any's joint ventures.				Gross Margin - Fiscal 2023 Full Year	\$0.4	\$0.0		\$0.4
	RECO	NCILIATION OF R	EPORTED DILUT	TED EPS TO AD.	JUSTED						
		DILUTED EPS ON	A CONSTANT C	URRENCY BASI	S*		Operating Margin - Fiscal 2023 Full Year	\$0.0	- %	(\$0.0)	\$0.0
			(Unaudited)				Dilutive EPS - Fiscal 2023 Full Year	\$0.35 -\$0.40	(\$0.0)	(\$0.3)	\$0.05 - \$0.10
	GAAP Basis	Adjustments <sup>(1)</sup>	Divestiture <sup>(2)</sup>	As Adjusted	Foreign Exchange Impact	a Constant	Fiscal 2023 Full Year Supplemental information:				
						Currency Basis	Net Earnings	\$28 -\$32	(\$2.0)	(\$22.0)	\$4 - \$8
EPS – Fiscal 2023 Q3	\$0.11	(\$0.03)	(\$0.01)	\$0.07	\$0.04	\$0.11					
EPS - Fiscal 2022 Q3	\$0.48	\$-	(\$0.01)	\$0.47			Net Earnings used to calculate diluted earnings per share	\$28 - \$32	(\$2.0)	(\$22.0)	\$4 - \$8
(1) 3Q23 adjustment refle	cts gain on the sale of	<sup>5</sup> businesses, trademarks (	and intangible assets, po	artially offset by for a n	on-cash impairment of	the Sperry® trade name,	Shares used to calculate diluted earnings per share	\$79.4			\$79.4
environmental and other related costs net of recoveries, reorganization costs, Sperry® store closure costs and costs associated with divestitures. 3Q22 adjustments						res. 3Q22 adjustments	$^{(1)}$ 2023 adjustments reflect financial results for the <i>Keds</i> $^{\mathscr{C}}$ business and Wolverine Leathers.				
reflect environmental and	other related costs n	et of recoveries and cost	s associated with Sweat	ty Betty® integration.			(2) 2023 adjustments reflect impairment of long-lived assets, deb	t modification costs, reo	rganization costs, Sperr	y® store closure costs o	and costs associated
							with divestitures partially offset by gain from the sale of the business, trademarks and intangible assets and estimated environmental and other related costs				

(2) 3023 adjustments reflect the Wolverine Leathers business results included in the consolidated condensed statement of operations. 3022 adjustments reflect results for net of recoveries and reorganization costs.

the Keds business. Wolverine Leathers business and Hush Puppies prior to the license model chanae included in the consolidated condensed statement of operations.

\*To supplement the consolidated condensed financial statements presented in accordance with Generally Accepted Accounting Principles ("GAAP"), the Company describes what certain financial measures would have been if environmental and other related costs net of recoveries, impairment of long-lived assets, reorganization costs, debt modification costs, gain on the sale of Champion trademarks, costs associated with Sweaty Betty® integration and financial results from the Keds business and Wolverine Leathers business were excluded. The Company believes these non-GAAP measures provide useful information to both management and investors by increasing comparability to the prior period by adjusting for certain items that may not be indicative of the Company's core ongoing operating business results and to better identify trends in the Company's ongoing business. The adjusted financial results are used by management to, and allow investors to, evaluate the operating performance of the Company on a comparable basis.

The constant currency presentation, which is a non-GAAP measure, excludes the impact of fluctuations in foreign currency exchange rates. The Company believes providing constant currency information provides valuable supplemental information regarding results of operations, consistent with how the Company evaluates performance. The Company calculates constant currency by converting the current-period local currency financial results using the prior period exchange rates and comparing these adjusted amounts to the Company's current period reported results.

Management does not, nor should investors, consider such non-GAAP financial measures in isolation from, or as a substitution for, financial information prepared in accordance with GAAP. A reconciliation of all non-GAAP measures included in this press release, to the most directly comparable GAAP measures are found in the financial tables above. W

## Contact Information

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