# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 6, 2004

Wolverine World Wide, Inc. (Exact Name of Registrant as Specified in its Charter)

**Delaware**(State or Other Jurisdiction of Incorporation)

1-6024 (Commission File Number) **38-1185150** (IRS Employer Identification No.)

9341 Courtland Drive Rockford, Michigan (Address of Principal Executive Offices)

**49351** (Zip Code)

Registrant's telephone number, including area code: (616) 866-5500

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition.

On October 6, 2004, Wolverine World Wide, Inc. issued the press release attached as Exhibit 99.1 to this Form 8-K, which is here incorporated by reference. This Report and the Exhibit are furnished to, and not filed with, the Commission.

## Item 9.01 Financial Statements and Exhibits.

- (c) Exhibits:
  - 99.1 Press Release dated October 6, 2004. This Exhibit is furnished to, and not filed with, the Commission.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: October 6, 2004

WOLVERINE WORLD WIDE, INC. (Registrant)

/s/ Stephen L. Gulis, Jr.

Stephen L. Gulis, Jr. Executive Vice President, Chief Financial Officer and Treasurer

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## **EXHIBIT INDEX**

**Exhibit Number** 

**Document** 

99.1

Wolverine World Wide, Inc. Press Release dated October 6, 2004. This Exhibit is furnished to, and not filed with, the Commission.



WOLVERINE WORLD WIDE, INC. 9341 Courtland Drive, Rockford, MI 49351 Phone (616) 866-5500; FAX (616) 866-0257

FOR IMMEDIATE RELEASE CONTACT: Stephen L. Gulis Jr. (616) 866-5570

# WOLVERINE WORLD WIDE, INC. ANNOUNCES THIRD QUARTER EARNINGS PER SHARE UP 37.5% AND INCREASES 2004 ESTIMATES

**Rockford, Michigan, October 6, 2004 -** Wolverine World Wide, Inc. (NYSE: WWW) today reported record revenue and earnings for its third quarter of 2004, marking the eleventh consecutive quarter of both record revenue and net earnings for the Company.

Third quarter 2004 revenue totaled \$260.9 million, a 13.2 percent increase over third quarter 2003 revenue of \$230.6 million. Earnings per share for the third quarter of 2004 were \$0.55 compared to \$0.40 reported for the third quarter of 2003, an increase of 37.5 percent.

For the first three quarters of 2004, revenue reached \$684.5 million, a 12.9 percent gain over \$606.1 million reported for the first three quarters of 2003. Earnings per share for the first three quarters of 2004 grew to \$1.12 per share, up 38.3 percent from \$0.81 per share for the same period of 2003.

"We are very pleased with the higher than expected revenue increase and solid profit contribution we experienced in the third quarter of 2004," stated Timothy J. O'Donovan, the Company's President and CEO. "This record performance was driven by the Outdoor Group, consisting of Merrell and Sebago, with strong profit performances also delivered by the Wolverine, CAT and Hush Puppies Footwear Groups. On a year-to-date basis, all operating groups of the business have generated earnings gains.

"Retailers and consumers around the world are enthusiastically embracing our brands. The overall growth of our lifestyle-oriented business has resulted in earlier deliveries for the current Fall/Winter selling season, and our global market penetration gained further momentum in the quarter, most notably in Europe."

- more -

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"The business generated expense leverage of 120 basis points in the quarter, reflecting both aggressive expense management and the quarter's significant sales increase," reported the Company's CFO, Stephen L. Gulis Jr. "We continue to invest heavily in product development and marketing and, for the year, total selling, general and administrative expenses as a percentage of sales are even with 2003. On a year-to-date basis, these expense controls and expanding gross margin have resulted in a 130 basis point improvement in operating margin.

"We aggressively managed our assets and further improved our balance sheet in the quarter by paying down senior debt totaling \$4.3 million. Additionally, we continued to actively repurchase shares and closed the quarter with a strong cash position of \$39.1 million."

O'Donovan concluded, "New product innovation continues to drive the business and resulted in an increase in our quarter-end backlog of approximately 19 percent as compared to the end of the third quarter in 2003. All four of our footwear groups achieved backlog increases. On the strength of our year-to-date results, increased order backlog and anticipated re-order business for the remainder of the year, we are increasing the Company's 2004 estimates. We now expect revenue to range from \$975 million to \$985 million, as compared to our previous estimate of \$960 to \$980 million, and expect earnings per share to range from \$1.60 to \$1.62, up from our previous estimate of \$1.44 to \$1.52.

"Turning to 2005, we have begun our planning process and our initial estimates are for revenue to range from \$1.035 to \$1.055 billion and earnings per share to range from \$1.77 to \$1.84. These estimates are in line with our previously stated long-term financial objectives of growing revenue in the mid to upper single-digit range and generating double-digit earnings per share growth."

The Company will host a conference call at 10:00 a.m. EDT today to discuss these results and current business trends. To listen to the call at the Company's website, go to www.wolverineworldwide.com, click on "Investors" in the navigation bar, and then click "Webcast" from the top navigation bar of the "Investors" page. To listen to the webcast, your computer must have Windows Media Player, which can be downloaded for free on the Wolverine World Wide website. In addition, the conference call can be heard at www.streetevents.com. A replay of the call will be available at the Company's website through October 20, 2004.

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With a commitment to service and product excellence, Wolverine World Wide, Inc. is one of the world's leading marketers of branded casual, active lifestyle, work, outdoor sport and uniform footwear and slippers. The Company's portfolio of highly recognized brands includes: Bates<sup>®</sup>, Hush Puppies<sup>®</sup>, HYTEST<sup>®</sup>, Merrell<sup>®</sup>, Sebago<sup>®</sup> and Wolverine<sup>®</sup>. The Company also markets footwear under popular licensed brands including CAT<sup>®</sup>, Harley-Davidson<sup>®</sup> and Stanley<sup>®</sup>. The Company's products are carried by leading retailers in the U.S. and are distributed internationally in over 140 countries. For additional information, please visit our website, www.wolverineworldwide.com.

This press release contains forward-looking statements, including those relating to 2004 and 2005 sales and earnings, order backlog, reorders, expenses and margins. In addition, words such as "estimates," "expects," "intends," "should," "will," variations of such words and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Risk Factors") that are difficult to predict with regard to timing, extent, likelihood and degree of occurrence. Therefore, actual results and outcomes may materially differ from what may be expressed or forecasted in such forward-looking statements. Risk Factors include, among others: changes in consumer preferences or spending patterns; cancellation of future orders; the availability and pricing of foreign footwear factory capacity; reliance on foreign sourcing; the availability of power, labor and resources in key foreign sourcing countries, including China; the impact of competition and pricing; integration and operations of newly acquired businesses; retail buying patterns; consolidation in the retail sector; changes in economic and market conditions; acts and effects of war and terrorism; and additional factors discussed in the Company's reports filed with the Securities and Exchange Commission and exhibits thereto. Other Risk Factors exist, and new Risk Factors emerge from time to time that may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Furthermore, the Company undertakes no obligation to update, amend or clarify forward-looking statements.

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## **WOLVERINE WORLD WIDE, INC.**

# CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(\$000's, except share and per share data)

## Third Quarter Ended

#### Three Quarters Ended

	September 11, 2004		September 6, 2003		September 11, 2004		September 6, 2003	
Revenue	\$ 260,897	\$	230,571	\$	684,541	\$	606,096	
Cost of products sold	162,720		143,857		425,410		384,462	
Gross profit	 98,177		86,714		259,131		221,634	
Selling and administrative expenses	65,188		60,424		189,842		168,129	
Operating profit	32,989		26,290		69,289		53,505	
Interest expense	667		1,257		2,495		3,805	
Other expense	(88)		605		157		501	
	 579		1,862		2,652		4,306	
Earnings before income taxes								
and minority interest	32,410		24,428		66,637		49,199	
Income taxes	 10,329		7,904		21,289		15,944	

Earnings before minority interest	22,081	16,524	45,348	33,255
Minority interest	 135	 110	119	 147
Net eamings	\$ 21,946	\$ 16,414	\$ 45,229	\$ 33,108
Diluted earnings per share	\$ .55	\$ .40	\$ 1.12	\$ .81

# CONDENSED BALANCE SHEETS (Unaudited) (\$000's)

	Sept	September 11, 2004		
ASSETS:				
Cash & cash equivalents	\$	39,136	\$	18,274
Receivables		191,926		191,366
Inventories		182,018		180,958
Other current assets		21,041		12,571
Total current assets		434,121		403,169
Plant & equipment, net		94,702		95,662
Other assets		96,482		71,765
Total Assets	\$	625,305	\$	570,596
LIABILITIES & EQUITY:				
Current maturities on long-term debt	\$	11,730	\$	15,030
Accounts payable and other accrued liabilities		121,388		84,759
Total current liabilities		133,118		99,789
Long-term debt		43,894		53,603
Other non-current liabilities and minority interest		20,306		22,205
Stockholders' equity		427,987		394,999
Total Liabilities & Equity	\$	625,305	\$	570,596