# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549
FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the third twelve week accounting period ended September 11, 2010
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number: 001-06024

## WOLVERINE WORLD WIDE, INC.

(Exact Name of Registrant as Specified in its Charter)

(616) 866-5500
(Registrant's Telephone Number, Including Area Code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\downarrow$ No $\square$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

$$
\text { Yes } \downarrow \text { No } \square
$$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes $\square$ No $\boxtimes$
Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

There were 48,831,627 shares of Common Stock, \$1 par value, outstanding as of October 15, 2010.


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## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains "forward-looking statements," which are statements relating to future events. Forward-looking statements are based on management's beliefs, assumptions, current expectations, estimates and projections about the footwear business, worldwide economics and the Company itself. Words such as "anticipates," "believes," "estimates," "expects," "forecasts," "intends," "is likely," "plans," "predicts," "projects," "should," "will," variations of such words and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Risk Factors") that are difficult to predict with regard to timing, extent, likelihood and degree of occurrence. Therefore, actual results and outcomes may materially differ from what may be expressed or forecasted in such forward-looking statements.

Risk Factors include, but are not limited to:

- uncertainties relating to changes in demand for the Company's products;
- changes in consumer preferences or spending patterns;
- changes in local, domestic or international economic and market conditions;
- the impact of competition and pricing by the Company's competitors;
- the cost and availability of inventories, services, labor and equipment furnished to the Company;
- the ability of the Company to manage and forecast its growth and inventories;
- increased future pension funding requirements;
- changes in duty structures in countries of import and export;
- changes in interest rates, tax laws, duties, tariffs, quotas or applicable assessments;
- foreign currency fluctuations compared to the U.S. dollar, most notably the British pound, Canadian dollar, euro and Chinese yuan;
- the risk of doing business in developing countries and economically volatile areas;
- the cost, availability and production capacity of contract manufacturers;
- the cost and availability of raw materials, including leather and petroleum-based materials;
- changes in planned consumer demand or at-once orders;
- loss of significant customers;
- customer order cancellations;
- the exercise of future purchase options by the U.S. Department of Defense on previously-awarded contracts;
- the impact of a global recession on demand for the Company's products;
- the impact of limited credit availability on the Company's suppliers, distributors and customers;
- the success of apparel and consumer-direct business initiatives;
- changes in business strategy or development plans;
- integration of operations of newly-acquired businesses;
- relationships with international distributors and licensees;
- the ability to secure and protect trademarks, patents and other intellectual property;
- technological developments;
- the ability to attract and retain qualified personnel;
- the size and growth of footwear, apparel and accessory markets;
- service interruptions at shipping and receiving ports;
- changes in the amount or severity of inclement weather;
- changes due to the growth of Internet commerce;
- the popularity of particular designs and categories of footwear;
- the Company's ability to adapt and compete in global apparel and accessory markets;
- the ability to retain rights to brands licensed by the Company;
- the impact of the Company's restructuring plan announced in January 2009;
- the Company's ability to implement and recognize benefits from tax planning strategies;
- the Company's ability to meet at-once orders;
- adverse developments in domestic or international legislation, regulation or policy;
- changes in retail buying patterns;
- consolidation in the retail sector; and
- the acceptance of U.S. brands in international markets.

Additionally, concerns regarding acts of terrorism and international conflict have created significant global economic and political uncertainties that may have material and adverse effects on consumer demand, foreign sourcing of footwear, shipping and transportation, product imports and exports and the sale of products in foreign markets.

These matters are representative of the Risk Factors that could cause a difference between an ultimate actual outcome and a forward-looking statement. Historical operating results are not necessarily indicative of the results that may be expected in the future. The Risk Factors included here are not exhaustive. Investors should review the Risk Factors identified in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2010 and any information regarding such Risk Factors included in the Company's subsequent filings with the Securities and Exchange Commission. Other Risk Factors exist, and new Risk Factors emerge from time to time, that may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. Furthermore, the Company undertakes no obligation to update, amend or clarify forward-looking statements, whether as a result of new information, future events or otherwise.

## PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES
Consolidated Condensed Balance Sheets
(Thousands of Dollars)
(Unaudited)

|  | September 11, 2010 |  | $\begin{gathered} \text { January 2, } \\ 2010 \\ \hline \end{gathered}$ |  | September 12, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 95,305 | \$ | 160,439 | \$ | 78,539 |
| Accounts receivable, less allowances <br> September 11, 2010-\$14,057 <br> January 2, 2010-\$13,946 <br> September 12, 2009-\$15,414 |  | 238,524 |  | 163,755 |  | 223,453 |
| Inventories: |  |  |  |  |  |  |
| Finished products |  | 191,552 |  | 140,124 |  | 168,781 |
| Raw materials and work-in-process |  | 16,982 |  | 17,941 |  | 15,202 |
|  |  | 208,534 |  | 158,065 |  | 183,983 |
| Deferred income taxes |  | 10,380 |  | 12,475 |  | 12,220 |
| Prepaid expenses and other assets |  | 9,467 |  | 8,804 |  | 12,132 |
| Total current assets |  | 562,210 |  | 503,538 |  | 510,327 |
| Property, plant and equipment: |  |  |  |  |  |  |
| Gross cost |  | 310,285 |  | 303,148 |  | 303,533 |
| Less accumulated depreciation |  | 238,784 |  | 229,196 |  | 227,792 |
|  |  | 71,501 |  | 73,952 |  | 75,741 |
| Other assets: |  |  |  |  |  |  |
| Goodwill and other non-amortizable intangibles |  | 55,070 |  | 56,198 |  | 56,646 |
| Cash surrender value of life insurance |  | 36,885 |  | 35,405 |  | 36,252 |
| Deferred income taxes |  | 35,656 |  | 35,094 |  | 24,217 |
| Other |  | 3,485 |  | 3,746 |  | 4,421 |
|  |  | 131,096 |  | 130,443 |  | 121,536 |
| Total assets | \$ | 764,807 | \$ | 707,933 | \$ | 707,604 |

See accompanying notes to consolidated condensed financial statements.

# WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES Consolidated Condensed Balance Sheets - continued (Thousands of Dollars, Except Share and Per Share Data) (Unaudited) 

| September 11, <br> 2010 | January 2, <br> 2010 | September 12, <br> 2009 |
| :---: | :---: | :---: |

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

| Accounts payable | \$ | 67,024 | \$ | 42,262 | \$ | 42,005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accrued salaries and wages |  | 20,629 |  | 20,751 |  | 21,026 |
| Income taxes |  | 21,354 |  | 18,887 |  | 17,233 |
| Accrued pension liabilities |  | 2,044 |  | 2,044 |  | 2,044 |
| Restructuring reserve |  | 3,115 |  | 5,926 |  | 4,768 |
| Other accrued liabilities |  | 49,472 |  | 42,443 |  | 61,322 |
| Current maturities of long-term debt |  | 513 |  | 538 |  | 556 |
| Revolving credit agreement |  | - |  | - |  | 9,900 |
| Total current liabilities |  | 164,151 |  | 132,851 |  | 158,854 |
| Long-term debt (less current maturities) |  | 513 |  | 1,077 |  | 1,112 |
| Deferred compensation |  | 5,713 |  | 5,870 |  | 5,616 |
| Accrued pension liabilities |  | 83,753 |  | 84,134 |  | 67,548 |
| Other non-current liabilities |  | 2,157 |  | 1,968 |  | 1,979 |

Stockholders' equity
Common Stock — par value \$1, authorized 60,000,000
shares; shares issued (including shares in treasury):
September 11, 2010-63,691,840 shares
January 2, 2010-62,763,924 shares

| September 12, 2009-62,588,558 shares | $\mathbf{6 3 , 6 9 2}$ | 62,764 | 62,589 |
| :--- | ---: | ---: | ---: |
| Additional paid-in capital | $\mathbf{9 7 , 2 5 3}$ | 81,021 | 73,892 |
| Retained earnings | $\mathbf{7 6 9 , 3 8 9}$ | 706,439 | 695,100 |
| Accumulated other comprehensive income (loss) | $\mathbf{( 4 4 , 8 0 8 )}$ | $(42,806)$ | $(33,995)$ |

Cost of shares in treasury:

| September 11, $2010-14,980,365$ shares <br> January 2, 2010 $-13,170,471$ shares <br> September 12, 2009-13,163,115 shares |
| :--- |
| Total stockholders' equity |
| Total liabilities and stockholders' equity |

See accompanying notes to consolidated condensed financial statements.

WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES Consolidated Condensed Statements of Operations (Thousands of Dollars, Except Per Share Data)
(Unaudited)

|  | 12 Weeks Ended |  |  |  | 36 Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 11, 2010 |  | September 12, 2009 |  | September 11, 2010 |  | September 12, 2009 |  |
| Revenue | \$ | 320,396 | \$ | 286,764 | \$ | 863,492 | \$ | 788,526 |
| Cost of goods sold |  | 191,825 |  | 171,498 |  | 512,245 |  | 474,939 |
| Restructuring and other transition costs |  | - |  | 1,301 |  | 1,406 |  | 4,639 |
| Gross profit |  | 128,571 |  | 113,965 |  | 349,841 |  | 308,948 |
| Selling, general and administrative expenses |  | 80,670 |  | 74,015 |  | 235,930 |  | 222,158 |
| Restructuring and other transition costs |  | - |  | 3,787 |  | 2,828 |  | 22,826 |
| Operating profit |  | 47,901 |  | 36,163 |  | 111,083 |  | 63,964 |
| Other expenses (income): |  |  |  |  |  |  |  |  |
| Interest expense - net |  | 56 |  | 15 |  | 141 |  | 223 |
| Other expense (income) - net |  | (244) |  | (333) |  | (79) |  | 79 |
|  |  | (188) |  | (318) |  | 62 |  | 302 |
| Earnings before income taxes |  | 48,089 |  | 36,481 |  | 111,021 |  | 63,662 |
| Income taxes |  | 13,946 |  | 9,687 |  | 32,197 |  | 18,467 |
| Net earnings | \$ | 34,143 | \$ | 26,794 | \$ | 78,824 | \$ | 45,195 |
| Net earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.71 | \$ | 0.54 | \$ | 1.62 | \$ | 0.92 |
| Diluted | \$ | 0.70 | \$ | 0.54 | \$ | 1.59 | \$ | 0.91 |
| Cash dividends per share | \$ | 0.11 | \$ | 0.11 | \$ | 0.33 | \$ | 0.33 |

See accompanying notes to consolidated condensed financial statements.

## WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES Consolidated Condensed Statements of Cash Flows (Thousands of Dollars) <br> (Unaudited)

|  | 36 Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 11, 2010 |  | September 12, 2009 |  |
| OPERATING ACTIVITIES |  |  |  |  |
| Net earnings | \$ | 78,824 | \$ | 45,195 |
| Adjustments necessary to reconcile net earnings to net cash provided by operating activities: |  |  |  |  |
| Depreciation |  | 10,692 |  | 11,852 |
| Amortization |  | 1,177 |  | 1,159 |
| Deferred income taxes |  | (562) |  | (822) |
| Stock-based compensation expense |  | 7,747 |  | 6,356 |
| Excess tax benefits from stock-based compensation |  | (907) |  | - |
| Pension expense |  | 11,275 |  | 10,731 |
| Restructuring and other transition costs |  | 4,234 |  | 27,465 |
| Cash payments related to restructuring and other transition costs |  | $(6,185)$ |  | $(14,608)$ |
| Other |  | 7,326 |  | $(11,376)$ |
| Changes in operating assets and liabilities: |  |  |  |  |
| Accounts receivable |  | $(76,107)$ |  | $(46,979)$ |
| Inventories |  | $(53,207)$ |  | 19,417 |
| Other operating assets |  | $(1,486)$ |  | (216) |
| Accounts payable |  | 25,296 |  | $(8,081)$ |
| Other operating liabilities |  | (455) |  | 30,980 |
| Net cash provided by operating activities |  | 7,662 |  | 71,073 |
| INVESTING ACTIVITIES |  |  |  |  |
| Business acquisitions |  | - |  | $(7,954)$ |
| Additions to property, plant and equipment |  | $(9,365)$ |  | $(7,440)$ |
| Other |  | $(1,431)$ |  | $(1,876)$ |
| Net cash used in investing activities |  | $(10,796)$ |  | $(17,270)$ |
| FINANCING ACTIVITIES |  |  |  |  |
| Net repayments under revolver |  | - |  | $(49,600)$ |
| Payments of long-term debt and capital lease obligations |  | (537) |  | (5) |
| Cash dividends paid |  | $(16,115)$ |  | $(16,105)$ |
| Purchase of common stock for treasury |  | $(52,164)$ |  | $(6,197)$ |
| Proceeds from shares issued under stock incentive plans |  | 8,430 |  | 3,876 |
| Excess tax benefits from stock-based compensation |  | 907 |  | - |
| Net cash used in financing activities |  | $(59,479)$ |  | $(68,031)$ |
| Effect of foreign exchange rate changes |  | $(2,521)$ |  | 3,265 |
| Decrease in cash and cash equivalents |  | $(65,134)$ |  | $(10,963)$ |
| Cash and cash equivalents at beginning of the period |  | 160,439 |  | 89,502 |
| Cash and cash equivalents at end of the period | \$ | 95,305 | \$ | 78,539 |

See accompanying notes to consolidated condensed financial statements.

# WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES <br> Notes to Consolidated Condensed Financial Statements September 11, 2010 and September 12, 2009 <br> (Unaudited) 

All amounts are in thousands of dollars except share and per share data, and elsewhere as noted.

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Nature of Operations

Wolverine World Wide, Inc. is a leading designer, manufacturer and marketer of a broad range of quality casual shoes, performance outdoor footwear and apparel, industrial work shoes, boots and apparel, and uniform shoes and boots. The Company's global portfolio of owned and licensed brands includes: Bates ${ }^{\circledR}$, Cat ${ }^{\circledR}$ Footwear, Chaco ${ }^{\circledR}$, Cushe ${ }^{\mathrm{TM}}$, Harley-Davidson ${ }^{\circledR}$ Footwear, Hush Puppies ${ }^{\circledR}$, HyTes ${ }^{\circledR}$, Merrel ${ }^{\circledR}$, Patagonia ${ }^{\circledR}$ Footwear, Sebago ${ }^{\circledR}$, Soft Style ${ }^{\circledR}$ and Wolverine ${ }^{\circledR}$. Licensing arrangements with third parties extend the global reach of the Company's brand portfolio. The Company also operates a retail division to market its own brands as well as branded footwear and apparel from other manufacturers; a leathers division that markets Wolverine Performance Leathers ${ }^{\top \mathrm{TM}}$; and a pigskin procurement operation.

## Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to the Quarterly Report on Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for a complete presentation of the financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included in the accompanying financial statements. For further information, refer to the consolidated financial statements and footnotes included in the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2010.

## Revenue Recognition

Revenue is recognized on the sale of products manufactured or sourced by the Company when the related goods have been shipped, legal title has passed to the customer and collectability is reasonably assured. Revenue generated through programs with licensees and distributors involving products bearing the Company's trademarks is recognized as earned according to stated contractual terms upon either the purchase or shipment of branded products by licensees and distributors.

The Company records provisions against gross revenue for estimated stock returns and cash discounts in the period when the related revenue is recorded. These estimates are based on factors that include, but are not limited to, historical stock returns, historical discounts taken and analysis of credit memorandum activity.

## Cost of Goods Sold

Cost of goods sold for the Company's operations include the actual product costs, including inbound freight charges, purchasing, sourcing, inspection and receiving costs. Warehousing costs are included in selling, general and administrative expenses.

## Seasonality

The Company's business is subject to seasonal influences and the Company's fiscal year has twelve weeks in each of the first three quarters and, depending on the fiscal calendar, sixteen or seventeen weeks in the fourth quarter. Both of these factors can cause significant differences in revenue, earnings and cash flows from quarter to quarter; however, the differences have followed a consistent pattern in previous years.

## Reclassifications

Certain prior period amounts on the consolidated condensed financial statements have been reclassified to conform to current period presentation. These reclassifications did not affect net earnings.

WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES

## Notes to Consolidated Condensed Financial Statements - continued September 11, 2010 and September 12, 2009 <br> (Unaudited)

## 2. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share:

|  | 12 Weeks Ended |  | 36 Weeks Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 11, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { September 12, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { September 11, } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 12, } \\ 2009 \end{gathered}$ |
| Numerator: |  |  |  |  |
| Net earnings | \$ 34,143 | \$ 26,794 | \$ 78,824 | \$ 45,195 |
| Adjustment for earnings allocated to nonvested restricted common stock | (541) | (503) | $(1,203)$ | (741) |
| Net earnings used in calculating basic earnings per share | 33,602 | 26,291 | 77,621 | 44,454 |
| Adjustment for earnings reallocated to nonvested restricted common stock | 13 | 7 | 27 | 6 |
| Net earnings used in calculating diluted earnings per share | \$ 33,615 | \$ 26,298 | \$ 77,648 | \$ 44,460 |
| Denominator: |  |  |  |  |
| Weighted average shares outstanding | 48,731,526 | 49,234,656 | 49,161,580 | 49,079,465 |
| Adjustment for nonvested restricted common stock | (1,237,987) | $(981,530)$ | $(1,193,308)$ | $(904,990)$ |
| Shares used in calculating basic earnings per share | 47,493,539 | 48,253,126 | 47,968,272 | 48,174,475 |
| Effect of dilutive stock options | 869,952 | 832,674 | 986,131 | 574,947 |
| Shares used in calculating diluted earnings per share | 48,363,491 | 49,085,800 | 48,954,403 | 48,749,422 |

Net earnings per share:

| Basic | $\$$ | 0.71 | $\$$ | 0.54 | $\$$ | $\mathbf{1 . 6 2}$ | $\$$ | 0.92 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 0.70 | $\$$ | 0.54 | $\$$ | $\mathbf{1 . 5 9}$ | $\$$ | 0.91 |

Options to purchase 966,342 and $1,030,595$ shares of common stock for the 12 and 36 weeks ended September 11, 2010, respectively, and $1,357,240$ and $3,248,232$ shares for the 12 and 36 weeks ended September 12, 2009, respectively, have not been included in the denominator for the computation of diluted earnings per share because the related exercise prices of these shares were greater than the average market price for the quarters then ended and, they were, therefore, anti-dilutive.

The Company calculates earnings per share in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 260, Earnings Per Share ("ASC 260"). ASC 260 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting, and therefore need to be included in the earnings allocation in computing earnings per share under the two-class method. Under the guidance in ASC 260, the Company's unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents, whether paid or unpaid, are participating securities and must be included in the computation of earnings per share pursuant to the two-class method.

WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES Notes to Consolidated Condensed Financial Statements - continued September 11, 2010 and September 12, 2009
(Unaudited)

## 3. GOODWILL AND OTHER NON-AMORTIZABLE INTANGIBLES

The changes in the carrying amount of goodwill and other non-amortizable intangibles are as follows:

|  | Goodwill |  | Trademarks |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at September 12, 2009 | \$ | 40,495 | \$ | 16,151 | \$ | 56,646 |
| Intangibles acquired |  | 113 |  | 75 |  | 188 |
| Foreign currency translation effects |  | (636) |  | - |  | (636) |
| Balance at January 2, 2010 |  | 39,972 |  | 16,226 |  | 56,198 |
| Intangibles acquired |  | - |  | 134 |  | 134 |
| Foreign currency translation effects |  | $(1,134)$ |  | (128) |  | $(1,262)$ |
| Balance at September 11, 2010 | \$ | 38,838 | \$ | 16,232 | \$ | 55,070 |

## 4. COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss) represents net earnings and any revenue, expenses, gains and losses that, under accounting principles generally accepted in the United States, are excluded from net earnings and recognized directly as a component of stockholders' equity.

The ending accumulated other comprehensive income (loss) is as follows:

|  | September 11,$2010$ |  | January 2,$2010$ |  | $\begin{gathered} \text { September 12, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreign currency translation adjustments | \$ | 8,042 | \$ | 14,477 | \$ | 16,735 |
| Fair value of foreign exchange contracts, net of taxes |  | 887 |  | $(3,546)$ |  | $(4,845)$ |
| Pension adjustments, net of taxes |  | $(53,737)$ |  | $(53,737)$ |  | $(45,885)$ |
| Accumulated other comprehensive income (loss) | \$ | $(44,808)$ | \$ | $(42,806)$ | \$ | $(33,995)$ |

The reconciliation from net earnings to comprehensive income is as follows:

|  | 12 Weeks Ended |  |  |  | 36 Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 11, } \\ 2010 \\ \hline \end{gathered}$ |  | September 12,$\qquad$ |  | September 11, 2010 |  | September 12, 2009 |  |
| Net earnings | \$ | 34,143 | \$ | 26,794 | \$ | 78,824 | \$ | 45,195 |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustments |  | 3,510 |  | 6,764 |  | $(6,435)$ |  | 17,607 |
| Change in fair value of foreign exchange contracts, net of taxes |  | (929) |  | $(3,203)$ |  | 4,433 |  | $(8,768)$ |
| Comprehensive income | \$ | 36,724 | \$ | 30,355 | \$ | 76,822 | \$ | 54,034 |

## 5. BUSINESS SEGMENTS

The Company has one reportable segment that is engaged in designing, manufacturing, sourcing, marketing, licensing, and distributing to the retail sector branded footwear, apparel and accessories. Revenue earned from the operations of this segment is derived from the sale of branded footwear, apparel and accessories to external customers as well as royalty income from the licensing of the Company's trademarks and brand names to third-party licensees and distributors. The operating segments aggregated into the branded footwear, apparel and licensing segment
manufacture, source, market and distribute products in a similar manner.

The other business units in the following tables consist of the Company's retail, leather and pigskin procurement operations. These other operations do not collectively form a reportable segment because their respective operations are dissimilar and they do not meet the applicable quantitative requirements. At September 11, 2010, the Company operated 82 retail stores in North America and 5 retail stores in the United Kingdom that sell Company-branded products, as well as footwear, apparel and accessory products under brands that are owned by unaffiliated companies. The Company also has 32 consumer-direct internet sites that sell Company-branded products. The other business units distribute products through retail and wholesale channels.

WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES
Notes to Consolidated Condensed Financial Statements - continued
September 11, 2010 and September 12, 2009
(Unaudited)
The Company measures segment profits as earnings before income taxes. The accounting policies used to determine profitability and total assets of the branded footwear, apparel and licensing segment and other business units are the same as those disclosed in Note 1.

Business segment information is as follows:

|  | 12 Weeks Ended September 11, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Branded <br> Footwear, Apparel and Licensing |  | Other Business Units |  | Corporate |  | Consolidated |  |
| Revenue | \$ | 289,903 | \$ | 30,493 | \$ | - | \$ | 320,396 |
| Intersegment revenue |  | 10,355 |  | 607 |  | - |  | 10,962 |
| Earnings (loss) before income taxes |  | 54,142 |  | 1,464 |  | $(7,517)$ |  | 48,089 |
| Total assets |  | 600,625 |  | 47,580 |  | 116,602 |  | 764,807 |

36 Weeks Ended September 11, 2010

|  | 36 Weeks Ended September 11, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Branded <br> Footwear, Apparel and Licensing |  |  | her <br> s Units | Corporate |  | Consolidated |  |
| Revenue | \$ | 776,688 | \$ | 86,804 | \$ | - | \$ | 863,492 |
| Intersegment revenue |  | 26,923 |  | 2,113 |  | - |  | 29,036 |
| Earnings (loss) before income taxes |  | 133,388 |  | 2,309 |  | $(24,676)$ |  | 111,021 |
| Total assets |  | 600,625 |  | 47,580 |  | 116,602 |  | 764,807 |


|  | 12 Weeks Ended September 12, 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Branded <br> Footwear, Apparel and Licensing |  | Other Business Units |  | Corporate |  | Consolidated |  |
| Revenue | \$ | 262,803 | \$ | 23,961 | \$ | - | \$ | 286,764 |
| Intersegment revenue |  | 16,937 |  | 445 |  | - |  | 17,382 |
| Earnings (loss) before income taxes |  | 40,471 |  | $(1,083)$ |  | $(2,907)$ |  | 36,481 |
| Total assets |  | 563,847 |  | 36,836 |  | 106,921 |  | 707,604 |


|  | 36 Weeks Ended September 12, 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Branded <br> Footwear, Apparel and Licensing |  | Other Business Units |  | Corporate |  | Consolidated |  |
| Revenue | \$ | 716,026 | \$ | 72,500 | \$ | - | \$ | 788,526 |
| Intersegment revenue |  | 38,858 |  | 1,911 |  | - |  | 40,769 |
| Earnings (loss) before income taxes |  | 89,038 |  | $(11,564)$ |  | $(13,812)$ |  | 63,662 |
| Total assets |  | 563,847 |  | 36,836 |  | 106,921 |  | 707,604 |

# WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES <br> Notes to Consolidated Condensed Financial Statements - continued September 11, 2010 and September 12, 2009 <br> (Unaudited) 

## 6. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company follows FASB ASC Topic 820, Fair Value Measurements and Disclosures ("ASC 820"), which provides a consistent definition of fair value, focuses on exit price, prioritizes the use of market-based inputs over entity-specific inputs for measuring fair value and establishes a three-tier hierarchy for fair value measurements. This topic requires fair value measurements to be classified and disclosed in one of the following three categories:

Level 1: Fair value is measured using quoted prices (unadjusted) in active markets for identical assets and liabilities.

Level 2: Fair value is measured using either direct or indirect inputs, other than quoted prices included within Level 1, which are observable for similar assets or liabilities.

Level 3: Fair value is measured using valuation techniques in which one or more significant inputs are unobservable.

As of September 11, 2010 and September 12, 2009, liabilities of $\$ 246$ and $\$ 3,834$, respectively, have been recognized for the fair value of the Company's foreign exchange contracts. In accordance with ASC 820, these liabilities and assets fall within Level 2 of the fair value hierarchy. The fair values for these financial instruments are determined using prices for recently-traded financial instruments with similar underlying terms as well as directly or indirectly observable inputs. The Company did not have any additional assets or liabilities that were measured at fair value on a recurring basis at September 11, 2010.

The Company's financial instruments consist of cash and cash equivalents, accounts and notes receivable, accounts payable, borrowings under the Company's revolving credit agreement and long-term debt. The carrying amounts of the Company's financial instruments approximate their fair value. Fair value was determined using discounted cash flow analyses and current interest rates for similar instruments; therefore, the debt instruments fall within Level 2 of the fair value hierarchy. The Company does not hold or issue financial instruments for trading purposes.

The Company's credit agreement with a bank syndicate provides a revolving credit facility, including a swing-line facility and letter of credit facility, in an initial aggregate amount of up to $\$ 150.0$ million. This amount is subject to increase up to a maximum aggregate amount of $\$ 225.0$ million under certain circumstances. The revolving credit facility is used to support working capital requirements and other business needs. There were no amounts outstanding under the revolving credit facility at September 11, 2010 compared to $\$ 9.9$ million outstanding at September 12, 2009 under a previous revolving credit agreement. The Company considers balances drawn on the revolving credit facility, if any, to be short-term in nature. The Company was in compliance with all debt covenant requirements at September 11, 2010 and September 12, 2009. Proceeds from the revolving credit facility, along with cash flows from operations, are expected to be sufficient to meet working capital needs for the foreseeable future. Any excess cash flows from operating activities are expected to be used to purchase property, plant and equipment, pay down debt, fund internal and external growth initiatives, pay dividends or repurchase the Company's common stock.

The Company follows FASB ASC Topic 815, Derivatives and Hedging, which is intended to improve transparency in financial reporting and requires that all derivative instruments be recorded on the consolidated condensed balance sheets at fair value by establishing criteria for designation and effectiveness of hedging relationships. The Company utilizes foreign currency forward exchange contracts to manage the volatility associated with U.S. dollar inventory purchases made by non-U.S. wholesale operations in the normal course of business. At September 11, 2010 and September 12, 2009, foreign exchange contracts with a notional value of $\$ 75,955$ and $\$ 55,407$, respectively, were outstanding to purchase U.S. dollars with maturities ranging up to 308 days. These contracts have been designated as
cash flow hedges.
The fair value of the foreign currency forward exchange contracts represents the estimated receipts or payments necessary to terminate the contracts. Hedge effectiveness is evaluated by the hypothetical derivative method. Any hedge ineffectiveness is reported within the cost of goods sold caption of the consolidated condensed statements of operations. Hedge ineffectiveness was not material to the consolidated condensed financial statements for the 12 and 36 weeks ended September 11, 2010 and September 12, 2009. If, in the future, the foreign exchange contracts are determined to be ineffective hedges or terminated before their contractual termination dates, the Company would be required to reclassify into earnings all or a portion of the unrealized amounts related to the cash flow hedges that are currently included in accumulated other comprehensive income (loss) within stockholders' equity.

# WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES <br> Notes to Consolidated Condensed Financial Statements - continued September 11, 2010 and September 12, 2009 <br> (Unaudited) 

For the 12 weeks ended September 11, 2010 and September 12, 2009, the Company recognized a net gain of $\$ 560$ and a net loss of $\$ 2,031$, respectively, in accumulated other comprehensive income (loss) related to the effective portion of its foreign exchange contracts. For the 12 weeks ended September 11, 2010 and September 12, 2009, the Company reclassified a gain of $\$ 33$ and a loss of $\$ 1,161$, respectively, from accumulated other comprehensive income (loss) into cost of goods sold related to the effective portion of its foreign exchange contracts designated and qualifying as cash flow hedges. For the 36 weeks ended September 11, 2010 and September 12, 2009, the Company recognized net gains of $\$ 357$ and $\$ 1,136$, respectively, in accumulated other comprehensive income (loss) related to the effective portion of its foreign exchange contracts. For the 36 weeks ended September 11, 2010 and September 12, 2009, the Company reclassified a gain of $\$ 2,441$ and a loss of $\$ 5,148$, respectively, from accumulated other comprehensive income (loss) into cost of goods sold related to the effective portion of its foreign exchange contracts designated and qualifying as cash flow hedges.

## 7. STOCK-BASED COMPENSATION

The Company accounts for stock-based compensation in accordance with the fair value recognition provisions of FASB ASC Topic 718, Compensation-Stock Compensation ("ASC 718"). The Company recognized compensation costs of $\$ 2,611$ and $\$ 7,747$, respectively, and related income tax benefits of $\$ 814$ and $\$ 2,366$, respectively, for grants under its stock-based compensation plans in the consolidated condensed statement of operations for the 12 and 36 weeks ended September 11, 2010.For the 12 and 36 weeks ended September 12, 2009, the Company recognized compensation costs of $\$ 2,326$ and $\$ 6,356$, respectively, and related income tax benefits of $\$ 661$ and $\$ 1,579$, respectively, for grants under its stock-based compensation plans

Stock-based compensation expense recognized in the consolidated condensed statements of operations for the 12 and 36 weeks ended September 11, 2010 and September 12, 2009 is based on awards ultimately expected to vest and, therefore, has been reduced for estimated forfeitures. ASC 718 requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures were estimated based on historical experience.

The Company estimates the fair value of employee stock options on the date of grant using the Black-Scholes model. The weighted-average fair values for options granted during the 36 weeks ended September 11, 2010 and September 12, 2009 were $\$ 6.96$ and $\$ 4.38$ per share, respectively, based on the following weighted-average assumptions:

|  | 12 Weeks Ended |  | 36 Weeks Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 11, 2010 | $\begin{gathered} \text { September 12, } \\ 2009 \end{gathered}$ | September 11, $2010$ | $\begin{gathered} \text { September 12, } \\ 2009 \end{gathered}$ |
| Expected market price volatility (1) | 37.9\% | 37.0\% | 37.9\% | 34.8\% |
| Risk-free interest rate (2) | 1.4\% | 2.0\% | 1.9\% | 1.6\% |
| Dividend yield (3) | 1.6\% | 2.1\% | 1.9\% | 1.8\% |
| Expected term (4) | 4 years | 4 years | 4 years | 4 years |

(1) Based on historical volatility of the market price of the Company's common stock. The expected volatility is based on the daily percentage change in the price of the stock over four years.
(2) Represents the U.S. Treasury yield curve in effect for the expected term of the option at the time of grant.
(3) Represents the Company's estimated cash dividend yield.
(4) Represents the period of time that options granted are expected to be outstanding. As part of the determination of the expected term, the Company concluded that all employee groups exhibit similar exercise and post-vesting
termination behavior.

# WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES Notes to Consolidated Condensed Financial Statements - continued September 11, 2010 and September 12, 2009 <br> (Unaudited) 

The Company issued 14,942 and $1,032,771$ shares of common stock in connection with the exercise of stock options and new restricted stock grants during the 12 and 36 weeks ended September 11, 2010, respectively. During the 12 and 36 weeks ended September 11, 2010, the Company cancelled 1,379 and 22,460 shares, respectively, of common stock as a result of forfeiture of restricted stock awards. The Company issued 163,756 and 979,825 shares of common stock in connection with the exercise of stock options and new restricted stock grants during the 12 and 36 weeks ended September 12, 2009, respectively. During the 12 and 36 weeks ended September 12, 2009, the Company cancelled 3,800 and 15,634 shares, respectively, of common stock as a result of forfeiture of restricted stock awards.

## 8. PENSION EXPENSE

A summary of net pension and Supplemental Executive Retirement Plan costs recognized by the Company is as follows:

|  | 12 Weeks Ended |  |  |  | 36 Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 11,$2010$ |  | September 12, 2009 |  | September 11,$2010$ |  | $\begin{gathered} \text { September 12, } \\ 2009 \\ \hline \end{gathered}$ |  |
| Service cost pertaining to benefits earned during the period | \$ | 1,322 | \$ | 1,046 | \$ | 3,966 | \$ | 3,201 |
| Interest cost on projected benefit obligations |  | 2,935 |  | 2,756 |  | 8,806 |  | 8,433 |
| Expected return on pension assets |  | $(2,877)$ |  | $(2,444)$ |  | $(8,631)$ |  | $(7,480)$ |
| Net amortization loss |  | 2,378 |  | 2,149 |  | 7,134 |  | 6,577 |
| Net pension expense | \$ | 3,758 | \$ | 3,507 | \$ | 11,275 | \$ | 10,731 |

## 9. LITIGATION AND CONTINGENCIES

The Company is involved in environmental claims and other legal actions arising in the normal course of business. The environmental claims include sites where the U.S. Environmental Protection Agency has notified the Company that it is a potentially responsible party with respect to environmental remediation. However, after taking into consideration legal counsel's evaluation of all actions and claims against the Company, management is currently of the opinion that their outcome will not have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

The Company is involved in routine litigation incidental to its business and is a party to legal actions and claims, including, but not limited to, those related to employment and intellectual property. Some of the legal proceedings include claims for compensatory as well as punitive damages. While the final outcome of these matters cannot be predicted with certainty, considering, among other things, the meritorious legal defenses available to the Company, liabilities that have been recorded with respect to such actions and claims, and applicable insurance coverage, the Company's management currently believes that these items will not have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

Pursuant to certain of the Company's lease agreements, the Company has provided financial guarantees to third parties in the form of indemnification provisions. These provisions require the Company to indemnify and reimburse the third parties for certain costs incurred by such third parties in connection with these lease agreements, including but not limited to adverse judgments in lawsuits, taxes and operating costs. The terms of the guarantees are equal to the terms of the related lease agreements. The Company is not able to calculate the maximum potential amount of future payments it could be required to make under these guarantees, as the potential payment is dependent upon the occurrence of future unknown events.

The Company has minimum royalty and other obligations due under the terms of certain licenses held by the Company. These minimum obligations are as follows:

|  | 2010 |  | 2011 |  | 2012 |  | 2013 |  | 2014 |  | Thereafter |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Minimum royalties | \$ | 1,544 | \$ | 1,772 | \$ | 970 | \$ | 999 | \$ | 1,029 | \$ | 1,060 |
| Minimum advertising |  | 1,837 |  | 1,941 |  | 1,999 |  | 2,059 |  | 2,121 |  | 4,434 |

Minimum royalties are based on both fixed obligations and assumptions related to the consumer price index. Royalty payments in excess of minimum requirements are based upon future sales levels and are not included in the above table. In accordance with these agreements, the Company incurred royalty expense of $\$ 772$ and $\$ 2,239$, respectively for the 12 and 36 weeks ended September 11, 2010. The Company has met the minimum royalty requirements for 2010. For the 12 and 36 weeks ended September 12, 2009, the Company incurred royalty expense of $\$ 702$ and $\$ 2,046$, respectively.

# WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES Notes to Consolidated Condensed Financial Statements - continued September 11, 2010 and September 12, 2009 <br> (Unaudited) 

The terms of certain license agreements also require the Company to make advertising expenditures based on the level of sales. In accordance with these agreements, the Company incurred advertising expense of \$748 and \$2,029, respectively, for the 12 and 36 weeks ended September 11, 2010. The Company has met the minimum advertising requirements for 2010. For the 12 and 36 weeks ended September 12, 2009, the Company incurred advertising expense of $\$ 733$ and $\$ 1,782$, respectively.

## 10. RESTRUCTURING AND OTHER TRANSITION COSTS

On January 7, 2009 the Board of Directors of the Company approved a strategic restructuring plan designed to create significant operating efficiencies, improve its supply chain and create a stronger global brand platform. On October 7, 2009, the Company announced the expansion of its restructuring plan to include the consolidation of two owned domestic manufacturing facilities into one and to finalize realignment in certain of the Company's product creation organizations. The strategic restructuring plan and all actions under the plan, except for certain cash payments, were completed as of June 19, 2010. The Company did not incur any restructuring and other transition costs for the 12 weeks ended September 11, 2010. The Company incurred restructuring and other transition costs of \$4,234 (\$3,006 on an after-tax basis), or $\$ 0.06$ per diluted share, for the 36 weeks ended September 11, 2010. For the 12 and 36 weeks ended September 12, 2009, the Company incurred restructuring and other transition costs of \$5,088 (\$3,735 on an after-tax basis), or $\$ 0.08$ per diluted share, and $\$ 27,465$ ( $\$ 19,500$ on an after-tax basis), or $\$ 0.40$ per diluted share, respectively. In fiscal 2009 the Company incurred restructuring and other transition costs of approximately $\$ 35,600$, or $\$ 0.53$ per diluted share.

The following is a summary of the restructuring and other transition costs:

|  | 2 Weeks En |  |  |  | 36 Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 11, 2010 |  | September 12, 2009 |  | $\begin{gathered} \text { September 11, } \\ 2010 \\ \hline \end{gathered}$ |  | September 12, 2009 |  |
| Restructuring | \$ | - | \$ | 3,567 | \$ | 2,239 | \$ | 22,771 |
| Other transition costs |  | - |  | 1,521 |  | 1,995 |  | 4,694 |
| Total restructuring and other transition costs | \$ | - | \$ | 5,088 | \$ | 4,234 | \$ | 27,465 |

## Restructuring

The Company did not incur any restructuring charges for the 12 weeks ended September 11, 2010. Prior to completion of the restructuring plan, the Company incurred the following restructuring charges: \$2,239 (\$1,590 on an after-tax basis), or $\$ 0.03$ per diluted share, for the 36 weeks ended September 11, 2010; \$3,567 (\$2,618 on an after-tax basis), or $\$ 0.05$ per diluted share, for the 12 weeks ended September 12, 2009; and $\$ 22,771$ ( $\$ 16,167$ on an after-tax basis), or $\$ 0.33$ per diluted share, for the 36 weeks ended September 12, 2009.

The following is a summary of the activity with respect to a liability established by the Company in connection with the restructuring plan, by category of costs:

|  | Severance and employee related |  | Non-cash charges related to property and equipment |  | Facility exitcosts |  | Other related restructuring |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at September 12, 2009 | \$ | 3,837 | \$ | - | \$ | 828 | \$ | 103 | \$ | 4,768 |
| Charges incurred |  | 2,371 |  | 1,014 |  | 1,317 |  | 1,610 |  | 6,312 |


| Amounts paid or utilized | $(2,342)$ |  | $(1,014)$ |  | (660) |  | $(1,138)$ |  | $(5,154)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 2, 2010 | \$ | 3,866 | \$ | - | \$ | 1,485 | \$ | 575 | \$ | 5,926 |
| Charges incurred |  | 571 |  | 715 |  | 803 |  | 150 |  | 2,239 |
| Amounts paid or utilized |  | $(3,511)$ |  | (715) |  | (435) |  | (389) |  | $(5,050)$ |
| Balance at September 11, 2010 | \$ | 926 | \$ | - | \$ | 1,853 | \$ | 335 | \$ | 3,115 |

# WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES Notes to Consolidated Condensed Financial Statements - continued September 11, 2010 and September 12, 2009 <br> (Unaudited) 

## Other Transition Costs

Incremental costs incurred related to the restructuring plan that do not qualify as restructuring costs under the provisions of FASB ASC Topic 420, Exit or Disposal Cost Obligations, have been included in the Company's consolidated condensed statements of operations on the line titled "Restructuring and other transition costs". These primarily include costs related to closure of facilities, new employee training and transition to outsourced services. All costs included in this caption were solely related to the transition and implementation of the restructuring plan and do not include ongoing business operating costs. There were no other transition costs for the 12 weeks ended September 11, 2010, and \$1,995 ( $\$ 1,416$ on an after-tax basis) for the 36 weeks ended September 11, 2010, and $\$ 1,521$ ( $\$ 1,116$ on an after-tax basis) and $\$ 4,694$ ( $\$ 3,333$ on an after-tax basis) for the 12 and 36 weeks ended September 12, 2009, respectively.

## 11. BUSINESS ACQUISITIONS

The Company accounted for the following acquisitions under the provisions of FASB ASC Topic 805, Business Combinations.

On January 8, 2009, the Company announced the acquisition of the Cushe ${ }^{T M}$ footwear brand. The purchase price consisted of $\$ 1,540$ cash, a $\$ 1,540$ note payable and contingent consideration of $\$ 875$. The Company acquired assets valued at $\$ 285$ (consisting primarily of property, plant and equipment and inventory) and assumed operating liabilities valued at $\$ 302$, resulting in goodwill and intangibles of $\$ 3,972$. Amounts recorded relating to the acquisition are subject to change as a result of changes in foreign currency exchange rates.

On January 22, 2009, the Company acquired the Chaco ${ }^{\circledR}$ footwear brand and certain assets valued at $\$ 3,912$, consisting primarily of accounts receivable and inventory, for cash of $\$ 6,910$ and assumed operating liabilities valued at $\$ 4,662$. The purchase resulted in goodwill and intangibles recorded of $\$ 7,660$.

Using the purchase method of accounting, the purchase price in each of these acquisitions is allocated to the assets acquired and liabilities assumed based on their estimated fair values as of the effective date of the acquisition. The excess purchase price over the assets and liabilities is recorded as goodwill. The purchase price allocation for each acquisition was finalized during the third quarter of 2009 and a final determination of all purchase accounting adjustments was made upon finalization of asset valuations and acquisition costs. Pro forma results of operations have not been presented because the effects of these acquisitions, individually and in the aggregate, were not material to the Company's consolidated results of operations. Both of the brands have been consolidated into the Company's results of operations since their respective acquisition dates.

## 12. NEW ACCOUNTING STANDARDS

In April 2009, the FASB issued FASB ASC Topic 825, Financial Instruments and ASC Topic 270, Interim Reporting ("ASC 825" and "ASC 270"), to require, on an interim basis, disclosures about the fair value of financial instruments for public entities. ASC 825 and ASC 270 were intended to improve the transparency and quality of information provided to financial statement users by increasing the frequency of disclosures about fair value for interim periods as well as annual periods. ASC 825 and ASC 270 were effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company has disclosed the information required by ASC 825 and ASC 270 on an interim basis, and the adoption did not affect the Company's consolidated financial position, results of operations or cash flows.

In May 2009, the FASB issued FASB ASC Topic 855, Subsequent Events ("ASC 855"). The objective of this statement is to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. ASC 855, among other things, sets forth the period
after the balance sheet date during which management should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements and the disclosures an entity should make about events or transactions that occurred after the balance sheet date. In accordance with this statement, an entity should apply the requirements to interim or annual financial periods ending after June 15, 2009. The Company adopted ASC 855 in the second quarter of 2009 and the adoption did not affect the Company's consolidated financial position, results of operations or cash flows.

# WOLVERINE WORLD WIDE, INC. AND SUBSIDIARIES <br> Notes to Consolidated Condensed Financial Statements - continued <br> September 11, 2010 and September 12, 2009 <br> (Unaudited) 

In June 2009, the FASB issued FASB ASC Topic 105, Generally Accepted Accounting Principles ("ASC 105"). ASC 105 establishes the FASB Accounting Standards CodificationTM ("Codification") as the source of authoritative U.S. generally accepted accounting principles ("GAAP") recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission ("SEC") under authority of federal securities laws are also sources of authoritative U.S. GAAP for SEC registrants. ASC 105 and the Codification were effective for financial statements issued for interim and annual periods ending after September 15, 2009 (fiscal year ended January 2, 2010 for the Company). The Company adopted this ASC and included the required disclosures in its financial statements.

In January 2010, the FASB issued Accounting Standard Update ("ASU") No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements ("ASU No. 2010-06"). ASU No. 201006 amends existing disclosure requirements under ASC 820 by adding required disclosures about items transferring into and out of Levels 1 and 2 in the fair value hierarchy; adding separate disclosures about purchases, sales, issuances and settlements relative to Level 3 measurements; and clarifying the existing fair value disclosures about the level of disaggregation. ASU No. 2010-06 was effective for financial statements issued for interim and annual periods beginning after December 15, 2009 (first quarter 2010 for the Company), except for the requirement to provide Level 3 activity, which is effective for fiscal years beginning after December 15, 2010 (first quarter 2011 for the Company). The Company adopted the applicable disclosure requirements of this ASU in the first quarter of 2010, and the adoption did not affect the Company's consolidated financial position, results of operations or cash flows.

In February 2010, the FASB issued ASU No. 2010-09, Subsequent Events (Topic 855): Amendments to Certain Recognition and Disclosure Requirements. This ASU, which was effective immediately, removed the requirement for an SEC filer to disclose a date through which subsequent events have been evaluated. The Company adopted this standard in the first quarter of 2010 and the adoption did not affect the Company's consolidated financial position, results of operations or cash flows.

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## OVERVIEW

## BUSINESS OVERVIEW

Wolverine World Wide, Inc. (the "Company") is a leading global designer, manufacturer and marketer of branded footwear, apparel and accessories. The Company's stated mission is to "Excite Consumers Around the World with Innovative Footwear and Apparel that Bring Style to Purpose." The Company pursues this mission by offering innovative products and compelling brand propositions, delivering supply chain excellence, complementing its footwear brands with strong apparel and accessories offerings and building a more substantial global consumer-direct footprint.

The Company's portfolio consists of 12 brands that were marketed in approximately 194 countries and territories as of September 11, 2010. The Company controls distribution of its brands into the retail channel via subsidiary operations in the United States, Canada, the United Kingdom and certain other countries in continental Europe. In other markets, the Company relies on a network of third-party distributors and licensees to market its brands. The Company also owned and operated 87 brick-and-mortar retail stores in the United States, Canada and the United Kingdom and operated 32 consumer-direct internet sites at the end of the third quarter of fiscal 2010.

## FINANCIAL OVERVIEW

- Revenue for the third quarter of 2010 was $\$ 320.4$ million, an $11.7 \%$ increase over third quarter 2009 revenue of $\$ 286.8$ million, reflecting strong organic growth from the entire portfolio. In addition, the negative impact of third-party factory delays on reported revenue in the third quarter of 2010 was partially offset by the positive impact of the timing shift of a significant shipment to a third-party distributor from the second quarter to the third quarter.
- Gross margin for the third quarter of 2010 was $40.1 \%$ compared to $39.7 \%$ in the third quarter of 2009 , driven by a lower percentage of closeout sales, favorable mix of higher-margin product and benefits from year-over-year selling price increases, partially offset by higher product costs.
- Diluted earnings per share for the third quarter of 2010 were $\$ 0.70$ per share compared to $\$ 0.54$ per share for the same quarter in the prior year.
- Accounts receivable increased $6.7 \%$ in the third quarter of 2010 compared to the third quarter of 2009 driven by strong revenue growth. Days sales outstanding decreased to 58.3 days in the third quarter of 2010 from 63.3 days in the third quarter of 2009.
- Inventory, as planned, increased $13.3 \%$ in the third quarter of 2010 compared to the third quarter of 2009, primarily due to strong year-to-date revenue growth, lower reserves and early inventory purchases ahead of expected cost increases on core product.
- The Company ended the third quarter of 2010 with $\$ 95.3$ million of cash and cash equivalents, interestbearing debt of only $\$ 1.0$ million and zero outstanding on its $\$ 150.0$ million credit facility.
- During the third quarter of 2010, the Company repurchased 158,700 shares of its common stock at an average cost of $\$ 25.51$ per share.
- The Company declared a quarterly cash dividend of $\$ 0.11$ per share in the third quarter of 2010 , equal to the dividend declared in the third quarter of 2009.

The following is a discussion of the Company's results of operations and liquidity and capital resources. This section should be read in conjunction with the consolidated condensed financial statements and related notes.

RESULTS OF OPERATIONS - THIRD QUARTER 2010 COMPARED TO THIRD QUARTER 2009
FINANCIAL SUMMARY - THIRD QUARTER 2010 VERSUS THIRD QUARTER 2009

| (Millions of dollars, except per share data) | 2010 |  | 2009 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of <br> Total |  | \% of <br> Total |  |  |  |
|  | \$ |  | \$ |  | \$ |  | \% |
| Revenue |  |  |  |  |  |  |  |
| Branded footwear, apparel and |  |  |  |  |  |  |  |
| Other business units | 30.5 | 9.5\% | 24.0 | 8.4\% |  | 6.5 | 27.1\% |
| Total revenue | \$ 320.4 | 100.0\% | \$ 286.8 | 100.0\% | \$ | 33.6 | 11.7\% |
|  | \$ | \% of Revenue | \$ | \% of Revenue |  | \$ | \% |
| Gross profit |  |  |  |  |  |  |  |
| Branded footwear, apparel and |  |  |  |  |  |  |  |
| Other business units | 12.2 | 40.0\% | 10.3 | 42.8\% |  | 1.9 | 18.4\% |
| Total gross profit | \$ 128.6 | 40.1\% | \$ 114.0 | 39.7\% | \$ | 14.6 | 12.8\% |

Selling, general and administrative

| expenses | \$ | 80.7 | 25.2\% | \$ | 74.0 | 25.8\% | \$ | 6.7 | 9.1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Restructuring and other transition costs |  | - | 0.0\% |  | 3.8 | 1.3\% |  | (3.8) | (100.0\%) |
| Total operating expenses | \$ | 80.7 | 25.2\% | \$ | 77.8 | 27.1\% | \$ | 2.9 | 3.7\% |
| Interest expense - net | \$ | 0.1 | 0.0\% | \$ | 0.0 | 0.0\% |  | 0.0 | 100.0\% |
| Other (income) - net |  | (0.2) | (0.1\%) |  | (0.3) | (0.1\%) |  | 0.1 | 18.7\% |
| Earnings before income taxes | \$ | 48.1 | 15.0\% | \$ | 36.5 | 12.7\% | \$ | 11.6 | 31.8\% |
| Net earnings | \$ | 34.1 | 10.6\% | \$ | 26.8 | 9.3\% | \$ | 7.3 | 27.2\% |
| Diluted earnings per share | \$ | 0.70 |  | \$ | 0.54 |  | \$ | 0.16 | 29.6\% |

The Company has one reportable segment that is engaged in designing, manufacturing, sourcing, marketing, licensing and distributing branded footwear, apparel and accessories. This reportable segment is organized into four primary operating units:

- Outdoor Group, consisting of Merrell ${ }^{®}$, Chaco ${ }^{\circledR}$ and Patagonia ${ }^{\circledR}$ footwear, and Merrel ${ }^{\circledR}$ brand apparel;
- Wolverine Footwear Group, consisting of Bates ${ }^{\circledR}$, HyTes ${ }^{\circledR}$, and Wolverine ${ }^{\circledR}$ boots and shoes and Wolverine ${ }^{\circledR}$ brand apparel;
- Heritage Brands Group, consisting of Cat ${ }^{\circledR}$ footwear, Harley-Davidson ${ }^{\circledR}$ footwear and Sebago ${ }^{\circledR}$ footwear and apparel; and
- Hush Puppies Group, consisting of Hush Puppies ${ }^{\circledR}$, Soft Style ${ }^{\circledR}$ and Cushe ${ }^{\text {TM }}$.

The Company's other business units, which do not collectively comprise a separate reportable segment, consist of:

Wolverine Retail, which includes the Company's brick-and-mortar retail stores and e-commerce operations; Wolverine Procurement, which includes pigskin procurement operations; and Wolverine Leathers, which markets pigskin leather.

The following is supplemental information on total revenue:

## TOTAL REVENUE - THIRD QUARTER

| (Millions of dollars) | 2010 |  |  | 2009 |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ | \% |  | \$ | \% |  | \$ | \% |
| Outdoor Group | \$ | 121.3 | 37.9\% | \$ | 114.8 | 40.0\% | \$ | 6.5 | 5.7\% |
| Wolverine Footwear Group |  | 65.4 | 20.4\% |  | 53.4 | 18.6\% |  | 12.0 | 22.5\% |
| Heritage Brands Group |  | 63.5 | 19.8\% |  | 55.3 | 19.3\% |  | 8.2 | 14.8\% |
| Hush Puppies Group |  | 36.6 | 11.4\% |  | 36.4 | 12.7\% |  | 0.2 | 0.5\% |
| Other |  | 3.1 | 1.0\% |  | 2.9 | 1.0\% |  | 0.2 | 6.9\% |


| Total branded footwear, apparel and licensing revenue | \$ | 289.9 | 90.5\% | \$ | 262.8 | 91.6\% | \$ | 27.1 | 10.3\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other business units |  | 30.5 | 9.5\% |  | 24.0 | 8.4\% |  | 6.5 | 27. $\%$ |
| Total revenue | \$ | 320.4 | 100.0\% | \$ | 286.8 | 100.0\% | \$ | 33.6 | 11.7\% |

## REVENUE

Revenue for the third quarter of 2010 increased $\$ 33.6$ million from the third quarter of 2009 to $\$ 320.4$ million. The effect of the stronger U.S. dollar against the British pound and euro, partially offset by the weaker U.S. dollar against the Canadian dollar, decreased revenue $\$ 3.1$ million versus the third quarter of 2009. Revenue increased $\$ 27.1$ million in the branded footwear, apparel and licensing operations, as discussed below, reflecting strong organic growth partially offset by expected lower closeout sales. Third-party factory delays that negatively impacted revenue for the third quarter of 2010 were partially offset by the benefit of the timing shift between the second and third quarters of a significant shipment to a third-party distributor. Revenue from the other business units increased $\$ 6.5$ million, led by strong organic growth in the e-commerce business and continued excellent demand for proprietary leather from customers of the Wolverine Leathers business. International revenue represented $41.9 \%$ of total revenue in the third quarter of 2010 compared to 42.9\% of total revenue in the third quarter of 2009.

The Outdoor Group generated revenue of $\$ 121.3$ million in the third quarter of 2010, a $\$ 6.5$ million increase from the third quarter of 2009. The Merrell ${ }^{\circledR}$ brand's revenue in the third quarter of 2010 increased at a rate in the mid single digits compared to the third quarter of 2009, reflecting organic growth in both the Merrell Footwear and Merrell Apparel businesses and the positive impact of the timing shift into the third quarter of a significant shipment to a third-party distributor. These increases were partially offset by the impact of delays in the shipment of product from third-party factories and negative foreign exchange. Patagonia ${ }^{\circledR}$ Footwear's revenue increased at a rate in the mid twenties in the third quarter of 2010 compared to the third quarter of 2009 , due to continued strong demand. Revenue from the Chaco ${ }^{\circledR}$ brand increased at a rate in the high forties compared to the third quarter of 2009, driven by the introduction of closedtoe product designed to evolve the brand into a four-season offering.

The Wolverine Footwear Group generated revenue of $\$ 65.4$ million in the third quarter of 2010, a $\$ 12.0$ million increase from the third quarter of 2009, with every brand and every major geography in the group contributing to the increase. The Wolverine ${ }^{\circledR}$ brand's revenue grew at a rate in the low thirties over the prior year, due primarily to core work product initiatives. Revenue from the Bates ${ }^{\circledR}$ footwear business increased at a rate in the mid single digits over the third quarter of 2009, driven by strong shipments to the civilian channel and the benefits from continued product innovation. HyTes ${ }^{\circledR \prime}$ 's revenue for the third quarter of 2010 increased at a rate in the low forties from the third quarter of 2009 due to a rebound in the safety footwear market.

The Heritage Brands Group generated revenue of $\$ 63.5$ million in the third quarter of 2010 , an $\$ 8.2$ million increase compared to the third quarter of 2009. Cat ${ }^{\circledR}$ Footwear's revenue in the third quarter of 2010 increased at a rate in the mid teens compared to the prior year, with strong growth in the U.S. and European markets on continued success of industrial and casual footwear initiatives and the impact of the timing shift of a significant shipment to a third-party
distributor from the second quarter to the third quarter, partially offset by negative foreign exchange. Harley-Davidson ${ }^{\circledR}$ Footwear's revenue increased at a rate in the low teens compared to the third quarter of 2009, due to growth in each of its largest markets. Sebago ${ }^{\circledR}$ 's revenue increased at a rate in the mid twenties in the third quarter of 2010 compared to the prior year due to the focused investments to increase brand awareness and new product launches during the quarter.

The Hush Puppies Group generated revenue of $\$ 36.6$ million in the third quarter of 2010 , a $\$ 0.2$ million increase from the third quarter of 2009. Hush Puppies ${ }^{\circledR}$ U.S. and international licensing growth in the third quarter of 2010 was offset by factory delays and continued tough trading conditions for the brand in the U.K. and Canada. Revenue from the Cushe ${ }^{T M}$ brand increased at a rate in the high sixties from the third quarter of 2009, reflecting the addition of new independent retailers and continued positive momentum for the brand.

Within the Company's other business units, Wolverine Retail's revenue increased in the third quarter of 2010 at a rate in the high single digits compared to the third quarter of 2009 as a result of comparable-store revenue increases in the U.S. brick-and-mortar retail stores and strong growth from e-commerce. Wolverine Retail operated 87 retail stores worldwide at the end of the third quarter of 2010 compared to 94 at the end of the third quarter of 2009, with the decrease attributable to strategic closures of select underperforming stores. Revenue from the Wolverine Leathers business increased at a rate in the mid eighties in the third quarter of 2010 compared to the third quarter of 2009 due to continued strong demand for its proprietary product from third-party customers.

## GROSS MARGIN

The gross margin for the third quarter of 2010 was $40.1 \%, 40$ basis points higher than the third quarter of 2009. Expected increases in both product and freight costs were offset by continued positive shift in product mix, selected price increases and the absence of $\$ 1.3$ million of restructuring and other transition costs included in cost of goods sold in the third quarter of 2009.

## OPERATING EXPENSES

Operating expenses of $\$ 80.7$ million for the third quarter of 2010 increased $\$ 2.9$ million from $\$ 77.8$ million in the third quarter of 2009. The increase was driven by incremental investments in brand-building initiatives, including advertising spend designed to drive consumer awareness, and investments in sales force infrastructure and the product development areas. These increases were partially offset by continued discipline in general and administrative expenses and a $\$ 3.8$ million decrease in restructuring and other transition costs.

## INTEREST, OTHER AND TAXES

The change in net interest expense reflected lower borrowings under the revolving credit agreement in the current year's quarter more than offset by the amortization of revolver fees.

The decrease in other income is related primarily to the change in realized gains or losses on foreign-denominated assets and liabilities.

The third quarter 2010 effective tax rate of $29.0 \%$ increased from $26.6 \%$ in the third quarter of 2009 as the prior year rate reflected cumulative year-to-date benefits of international tax planning strategies implemented in the latter part of 2009.

## NET EARNINGS AND EARNINGS PER SHARE

As a result of the revenue, gross margin, expense and tax rate changes discussed above, the Company achieved net earnings of $\$ 34.1$ million for the third quarter of 2010 compared to $\$ 26.8$ million in the third quarter of 2009, an increase of $\$ 7.3$ million.

Basic net earnings per share increased $31.5 \%$ in the third quarter of 2010 to $\$ 0.71$ from $\$ 0.54$ in the third quarter of 2009, and diluted net earnings per share increased $29.6 \%$ in the third quarter of 2010 to $\$ 0.70$ from $\$ 0.54$ in the third quarter of 2009. The Company repurchased 158,700 shares of common stock in the third quarter of 2010 for approximately $\$ 4.0$ million, which lowered the weighted-average shares outstanding. There were no share repurchases in the third quarter of 2009.

RESULTS OF OPERATIONS - FIRST THREE QUARTERS OF 2010 COMPARED TO FIRST THREE QUARTERS OF 2009

FINANCIAL SUMMARY — FIRST THREE QUARTERS OF 2010 VERSUS FIRST THREE QUARTERS OF 2009

| (Millions of dollars, except per share data) | 2010 |  | 2009 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \% of <br> Total | \$ | \% of <br> Total |  | \$ | \% |
| Revenue |  |  |  |  |  |  |  |
| Branded footwear, apparel and licensing |  |  |  |  |  |  |  |
| Other business units | 86.8 | 10.1\% | 72.5 | 9.2\% |  | 14.3 | 19.7\% |
| Total revenue | \$ 863.5 | 100.0\% | \$ 788.5 | 100.0\% | \$ | 75.0 | 9.5\% |
|  | \$ | \% of Revenue | \$ | \% of Revenue |  | \$ | \% |
| Gross profit |  |  |  |  |  |  |  |
| Branded footwear, apparel and licensing | \$ 316.9 | 40.8\% | \$ 283.5 | 39.6\% | \$ | 33.4 | 11.8\% |
| Other business units | 32.9 | 37.9\% | 25.4 | 35.0\% |  | 7.5 | 29.5\% |
| Total gross profit | \$ 349.8 | 40.5\% | \$ 308.9 | 39.2\% | \$ | 40.9 | 13.2\% |


| Selling, general and administrative expenses | \$ | 236.0 | 27.3\% | \$ | 222.2 | 28.2\% | \$ | 13.8 | 6.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Restructuring and other transition costs |  | 2.8 | 0.3\% |  | 22.8 | 2.9\% |  | (20.0) | (87.7\%) |
| Total operating expenses | \$ | 238.8 | 27.7\% | \$ | 245.0 | 31.1\% | \$ | (6.2) | (2.5\%) |
| Interest expense - net |  | 0.1 | 0.0\% |  | 0.2 | 0.0\% |  | (0.1) | (50.0\%) |
| Other expense (income) - net |  | (0.1) | 0.0\% |  | 0.1 | 0.0\% |  | (0.2) | (200.0\%) |
| Earnings before income taxes | \$ | 111.0 | 12.9\% | \$ | 63.7 | 8.1\% | \$ | 47.3 | 74.3\% |
| Net earnings | \$ | 78.8 | 9.1\% | \$ | 45.2 | 5.7\% | \$ | 33.6 | 74.3\% |
| Diluted earnings per share | \$ | 1.59 |  | \$ | 0.91 |  | \$ | 0.68 | 74.7\% |

The following is supplemental information on total revenue:

## Total Revenue - First Three Quarters

| (Millions of dollars) | 2010 |  | 2009 |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | \% | \$ | \% |  | \$ | \% |
| Outdoor Group | \$ 332.7 | 38.5\% | \$ 305.8 | 38.8\% | \$ | 26.9 | 8.8\% |
| Wolverine Footwear Group | 177.0 | 20.5\% | 156.5 | 19.8\% |  | 20.5 | 13.1\% |
| Heritage Brands Group | 157.2 | 18.2\% | 146.5 | 18.6\% |  | 10.7 | 7.3\% |
| Hush Puppies Group | 101.4 | 11.7\% | 98.2 | 12.5\% |  | 3.2 | 3.3\% |
| Other | 8.4 | 1.0\% | 9.0 | 1.1\% |  | (0.6) | (6.7\%) |
| Total branded footwear, apparel and licensing revenue | \$ 776.7 | 89.9\% | \$ 716.0 | 90.8\% | \$ | 60.7 | 8.5\% |
| Other business units | 86.8 | 10.1\% | 72.5 | 9.2\% |  | 14.3 | 19.7\% |
| Total revenue | \$ 863.5 | 100.0\% | \$ 788.5 | 100.0\% | \$ | 75.0 | 9.5\% |

## REVENUE

Revenue for the first three quarters of 2010 increased $\$ 75.0$ million, or $9.5 \%$, from the first three quarters of 2009 to $\$ 863.5$ million. On a year-to-date basis, the effect of a weaker U.S. dollar against the Canadian dollar, slightly offset by a stronger U.S. dollar against the British pound and euro, had a positive impact on revenue of $\$ 6.5$ million. Increases in unit volume and net selling prices for select brands in the branded footwear, apparel and licensing operations increased revenue by $\$ 60.7$ million. Revenue from the other business units increased $\$ 14.3$ million due to strong organic growth in the e-commerce business and continued demand for proprietary leather from the Wolverine Leathers business.

The Outdoor Group recorded revenue of $\$ 332.7$ million for the first three quarters of 2010, a $\$ 26.9$ million increase over the first three quarters of the prior year. The increase was driven by the increase in the Chaco ${ }^{\circledR}$ brand's revenue at a rate in the high forties compared to the first three quarters of 2009, primarily due to the brand's strong organic growth and the introduction of closed-toe product designed to evolve the brand into a four-season offering and the increase in Patagonia ${ }^{\circledR}$ Footwear's revenue at a rate in the mid twenties due to continued strong demand and sell-through at retail. The Merrell ${ }^{\circledR}$ brand's revenue increased at a mid single digit rate compared to the first three quarters of 2009, due to new product offerings, updates to core programs and the effect of a weaker U.S. dollar against the Canadian dollar, slightly offset by a stronger U.S. dollar against the British pound and euro. These increases were offset by significantly lower closeout sales and third-party factory delays in the third quarter.

The Wolverine Footwear Group had revenue of $\$ 177.0$ million during the first three quarters of 2010, a $\$ 20.5$ million increase from the first three quarters of 2009. The Wolverine ${ }^{\circledR}$ brand's revenue grew at a rate in the high teens during the first three quarters of 2010 compared to the first three quarters of 2009 due primarily to growth in the core work business, which has been driven by the success of the Contour Welt ${ }^{T M}$ technology in the U.S. market and robust sellthrough to premium distribution channels. The Bates ${ }^{\circledR}$ military and civilian uniform footwear business realized a mid single digit revenue increase in the first three quarters of 2010 compared to the first three quarters of 2009 as a result of expanded civilian distribution partially offset by a planned reduction in U.S. Military shipments. HyTest ${ }^{\circledR}$ 's revenue increased at a rate in the low twenties due primarily to the rebounding safety footwear market.

The Heritage Brands Group recorded revenue of $\$ 157.2$ million for the first three quarters of 2010, a $\$ 10.7$ million increase over the first three quarters of the prior year. Cat ${ }^{\circledR}$ Footwear's revenue increased at a high single digit rate compared to the first three quarters of 2009, reflecting stronger sales in the European market, an increase in premium distribution retailers and the effect of a weaker U.S. dollar against the Canadian dollar, slightly offset by a stronger U.S. dollar against the British pound and euro. Harley-Davidson ${ }^{\circledR}$ Footwear revenue increased at a low single digit rate compared to the first three quarters of 2009. Sebago ${ }^{\circledR}$ reported an increase in revenue at a rate in the low teens for the first three quarters of 2010, compared to the first three quarters of 2009, primarily as a result of solid organic growth across all geographies and investments designed to increase brand awareness.

The Hush Puppies Group recorded revenue of $\$ 101.4$ million in the first three quarters of 2010 , a $\$ 3.2$ million increase from the first three quarters of 2009. Hush Puppies ${ }^{\circledR}$ Company revenue for the first three quarters of 2010 was essentially flat compared to the first three quarters of 2009, as growth in the U.S. and the international licensing business was offset by declines in the Canadian and European markets. Revenue generated by the Cushe ${ }^{\text {TM }}$ brand more than doubled compared to the first three quarters of 2009, driven by the excellent placement the brand has secured in better specialty, outdoor and surf retail venues along with the addition of more international distributors and independent retailers.

Within the Company's other business units, Wolverine Retail's revenue increased in the first three quarters of 2010 at a rate in the mid teens compared to the first three quarters of 2009 as a result of comparable-store revenue increases across the Company's brick-and-mortar retail stores and strong growth from e-commerce. Wolverine Retail operated 87 retail stores worldwide at the end of the third quarter of 2010 compared to 94 at the end of the third quarter of 2009, with the decrease due to strategic closures of select underperforming stores. Revenue from the Wolverine ${ }^{\circledR}$ Leathers operation increased at a rate in the high twenties in the first three quarters of 2010 versus the first three quarters of 2009 due to an increase in demand for its proprietary product from third-party customers.

## GROSS MARGIN

The gross margin for the first three quarters of 2010 was $40.5 \%$, a 130 basis point increase from the first three quarters of 2009, primarily driven by benefits from the restructuring plan, a $\$ 3.2$ million decrease in restructuring and other transition costs included in cost of goods sold, a shift in mix to higher margin product sales during the first three quarters of 2010, higher average selling prices and lower product costs

## OPERATING EXPENSES

Operating expenses for the first three quarters of 2010 were $\$ 238.8$ million versus $\$ 245.0$ million for the first three quarters of 2009, a $\$ 6.2$ million decrease. Planned increases related to brand-building investments in advertising and promotion as well as increases in certain operating expenses that vary with revenue, such as selling commissions and distribution costs, were more than offset by a decrease in restructuring and other transition costs of $\$ 20.0$ million.

## INTEREST, OTHER \& TAXES

The change in net interest expense reflected lower borrowings outstanding under the revolving credit agreement in the first three quarters of the current year.

The change in other expense primarily related to the change in realized gains or losses on foreign denominated assets and liabilities.

The Company's effective tax rate for the first three quarters of 2010 and 2009 was $29.0 \%$.

## NET EARNINGS AND EARNINGS PER SHARE

As a result of the revenue, gross margin and expense changes discussed above, the Company had net earnings of $\$ 78.8$ million for the first three quarters of 2010, compared to $\$ 45.2$ million in the first three quarters of 2009, an increase of $\$ 33.6$ million, or $74.3 \%$.

Basic net earnings per share increased $76.1 \%$ in the first three quarters of 2010 to $\$ 1.62$ from $\$ 0.92$ in the first three quarters of 2009, and diluted net earnings per share increased $74.7 \%$ in the first three quarters of 2010 to $\$ 1.59$ from $\$ 0.91$ in the first three quarters of 2009 . The Company repurchased approximately $1,795,000$ shares of common stock in the first three quarters of 2010 for approximately $\$ 51.2$ million and repurchased approximately 406,000 shares in the first three quarters of 2009 for approximately $\$ 5.6$ million, both of which lowered the average shares outstanding.

## LIQUIDITY AND CAPITAL RESOURCES



Cash and cash equivalents of $\$ 95.3$ million as of September 11, 2010 increased $\$ 16.8$ million versus September 12, 2009, driven by the significantly improved revenue and profit performance partially offset by incremental investments in working capital designed to support future growth. The decrease in cash and cash equivalents from January 2, 2010 was driven by additional investments in working capital and other operating assets to drive future growth. Accounts receivable increased only $6.7 \%$ compared to the third quarter of 2009 on an $11.7 \%$ increase in revenue due primarily to strong cash collections. No single customer accounted for more than $10 \%$ of the outstanding accounts receivable balance at September 11, 2010. Inventory levels increased 13.3\%, as expected, from the same quarter last year. The increase is primarily due to strong year-to-date revenue growth, lower reserves and early inventory purchases ahead of expected cost increases on core product.

The increase in accounts payable in the third quarter of 2010 compared to the third quarter of 2009 was primarily attributable to the increase in inventory levels and the timing of cash payments to vendors. The decrease in current accrued liabilities was due primarily to changes in timing of payments, which resulted in a decrease in taxes payable and liabilities related to foreign exchange contracts, partially offset by increases in advertising accruals.

The Company's credit agreement with a bank syndicate provides a revolving credit facility, including a swing-line facility and letter of credit facility, in an initial aggregate amount of up to $\$ 150.0$ million. This amount is subject to increase up to a maximum aggregate amount of $\$ 225.0$ million under certain circumstances. The revolving credit facility is used to support working capital requirements and other business needs. There were no amounts outstanding under the revolving credit facility at September 11, 2010 compared to $\$ 9.9$ million outstanding at September 12, 2009 under a previous revolving credit agreement. The Company considers balances drawn on the revolving credit facility, if any, to be short-term in nature. The Company was in compliance with all debt covenant requirements at September 11, 2010 and September 12, 2009. Proceeds from the revolving credit facility, along with cash flows from operations, are expected to be sufficient to meet working capital needs for the foreseeable future. Any excess cash flows from operating activities are expected to be used to purchase property, plant and equipment, pay down debt, fund internal and external growth initiatives, pay dividends or repurchase the Company's common stock.

Net cash provided by operating activities through September 11, 2010 was $\$ 7.7$ million versus $\$ 71.1$ million through September 12, 2009, a decrease of $\$ 63.4$ million. Stronger earnings performance and lower cash payments for restructuring were more than offset by additional investments in working capital and timing of tax and operating expense payments.

The majority of capital expenditures in the quarter were for information system enhancements, manufacturing equipment and building improvements. The Company leases machinery, equipment and certain warehouse, office and retail store space under operating lease agreements that expire at various dates through 2023.

The Company's Board of Directors approved a common stock repurchase program on April 19, 2007. The program authorized the repurchase of up to 7.0 million shares of common stock over a 36 -month period beginning on the effective date of the program. The Company made its final repurchases under the program, and the program ended, when the Company repurchased 199,996 shares at an average price of $\$ 26.52$ per share during the first quarter of 2010. The Company's Board of Directors approved a new common stock repurchase program on February 11, 2010. This program authorizes the repurchase of up to $\$ 200.0$ million in common stock over a four-year period. The Company repurchased 683,808 shares at an average price of $\$ 28.18$ in the first quarter of 2010, 752,643 shares at an average price of $\$ 29.99$ per share during the second quarter of 2010 , and 158,700 shares at an average price of $\$ 25.51$ per share during the third quarter of 2010 under this new program. The primary purpose of the stock repurchase programs is to increase stockholder value. The Company intends to continue to repurchase shares of its common stock under the new program from time to time in open market or privately negotiated transactions, depending upon market conditions and other factors. Additional information about stock repurchases is included in Part II, Item 2 of this Form 10-Q.

The Company declared dividends of $\$ 0.11$ per share, or $\$ 5.3$ million, in the third quarter of 2010 . This is equal to the $\$ 0.11$ per share declared in the third quarter of 2009. The quarterly dividend is payable on November 1, 2010 to stockholders of record on October 1, 2010.

## CRITICAL ACCOUNTING POLICIES

The preparation of the Company's consolidated condensed financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. On an ongoing basis, management evaluates these estimates. Estimates are based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Historically, actual results have not been materially different from the Company's estimates. However, actual results may differ from these estimates under different assumptions or conditions.

The Company has identified the critical accounting policies used in determining estimates and assumptions in the amounts reported in its Management's Discussion and Analysis of Financial Condition and Results of Operations in its Annual Report on Form 10-K for the fiscal year ended January 2, 2010. Management believes there have been no changes in those critical accounting policies.

## ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

The information concerning quantitative and qualitative disclosures about market risk contained in the Company's Annual Report on Form 10-K for its fiscal year ended January 2, 2010 is incorporated herein by reference.

The Company faces market risk to the extent that changes in foreign currency exchange rates affect the Company's foreign assets, liabilities and inventory purchase commitments and to the extent that its long-term debt requirements are affected by changes in interest rates. The Company manages these risks by attempting to denominate contractual and other foreign arrangements in U.S. dollars. The Company does not believe that there has been a material change in the nature of the Company's primary market risk exposures, including the categories of market risk to which the Company is exposed and the particular markets that present the primary risk of loss to the Company. As of the date of this Quarterly Report on Form 10-Q, the Company does not know of or expect there to be any material change in the general nature of its primary market risk exposure in the near term.

Under the provisions of FASB ASC Topic 815, Derivatives and Hedging, the Company is required to recognize all derivatives on the balance sheet at fair value. Derivatives that are not qualifying hedges must be adjusted to fair value through earnings. If a derivative is a qualifying hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities or firm commitments through earnings or recognized in accumulated other comprehensive income until the hedged item is recognized in earnings.

The Company conducts wholesale operations outside of the United States in the United Kingdom, continental Europe and Canada where the functional currencies are primarily the British pound, euro and Canadian dollar, respectively. The Company utilizes foreign currency forward exchange contracts to manage the volatility associated with U.S. dollar inventory purchases made by non-U.S. wholesale operations in the normal course of business. At September 11, 2010 and September 12, 2009, the Company had outstanding forward currency exchange contracts to purchase $\$ 76.0$ million and $\$ 55.4$ million, respectively, of U.S. dollars with maturities ranging up to 308 days.

The Company also has production facilities in the Dominican Republic and sourcing locations in Asia, where financial statements reflect the U.S. dollar as the functional currency. However, operating costs are paid in the local currency. Additionally, royalty payments from third-party foreign licensees is calculated in the licensees' local currencies, but paid in U.S. dollars. Accordingly, the Company's reported results are subject to foreign currency exposure for this stream of revenue and expenses.

Assets and liabilities outside the United States are primarily located in the United Kingdom, Canada and the Netherlands. The Company's investments in foreign subsidiaries with a functional currency other than the U.S. dollar are generally considered long-term. Accordingly, the Company does not hedge these net investments. For the quarter ended September 11, 2010, the modestly stronger U.S. dollar compared to the relevant foreign currencies decreased the value of these investments in net assets by $\$ 3.5$ million. For the quarter ended September 12, 2009, the strengthening of the U.S. dollar compared to foreign currencies decreased the value of these investments in net assets by $\$ 6.8$ million. These changes resulted in cumulative foreign currency translation adjustments at September 11, 2010 and September 12, 2009 of $\$ 8.0$ million and $\$ 16.7$ million, respectively, that are deferred and recorded as a component of accumulated other comprehensive income in stockholders' equity.

Because the Company markets, sells and licenses its products throughout the world, it could be affected by weak economic conditions in foreign markets that could reduce demand for its products.

The Company is exposed to changes in interest rates primarily as a result of its revolving credit agreement. As of September 11, 2010, the Company had zero outstanding on its revolving credit agreement, compared to $\$ 9.9$ million as of September 12, 2009 on its previous revolving credit agreement.

The Company does not enter into contracts for speculative or trading purposes, nor is it a party to any leveraged derivative instruments.

## ITEM 4. Controls and Procedures

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on and as of the time of such evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures, as defined in Securities Exchange Act Rule 13a-15(e), were effective as of the end of the period covered by this report. There have been no changes during the quarter ended September 11, 2010 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities
$\left.\begin{array}{lllll} & & \begin{array}{c}\text { Maximum } \\ \text { Total Number } \\ \text { of } \\ \text { Shares }\end{array} & \begin{array}{c}\text { Mollar Amount } \\ \text { that } \\ \text { May }\end{array} \\ \text { Yet Be }\end{array}\right\}$
(1) The Company's Board of Directors approved a common stock repurchase program on February 11, 2010. This program authorized the repurchase of up to $\$ 200.0$ million of common stock over a four-year period, commencing on the effective date of the program. All shares repurchased during the period covered by this Quarterly Report on Form 10-Q (other than repurchases pursuant to the "Employee Transactions" set forth above) were purchased under publicly announced programs.
(2) Employee transactions include: (1) shares delivered or attested in satisfaction of the exercise price and/or tax withholding obligations by holders of employee stock options who exercised options and (2) restricted shares withheld to offset tax withholding that occurs upon vesting of restricted shares. The Company's employee stock compensation plans provide that the shares delivered or attested to, or withheld, shall be valued at the closing price of the Company's common stock on the date the relevant transaction occurs.

## ITEM 6. Exhibits

The following documents are filed as exhibits to this report on Form 10-Q:

## Exhibit

$\qquad$ Document
3.1 Restated Certificate of Incorporation. Previously filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended December 30, 2006. Here incorporated by reference.
3.2 Amended and Restated Bylaws. Previously filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed on October 15, 2008. Here incorporated by reference.
31.1 Certification of Chairman, Chief Executive Officer and President under Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Certification of Senior Vice President, Chief Financial Officer and Treasurer under Section 302 of the Sarbanes-Oxley Act of 2002.

Certification pursuant to 18 U.S.C. §1350.

101 The following materials from the Company's Quarterly Report on Form 10-Q for the twelve weeks ended September 11, 2010, formattedin XBRL (eXtensible Business Reporting Language):
(i) Consolidated Condensed Balance Sheets as of September 11, 2010, January 2, 2010 and September 12, 2009, (ii) Consolidated Condensed Statements of Operations for the twelve weeks ended September 11, 2010 andSeptember 12, 2009 and for the thirty-six weeks ended September 11, 2010 and September 12, 2009, (iii) ConsolidatedCondensed Statements of Cash Flows for the thirty-six weeks ended September 11, 2010 and September 12, 2009, and (iv) Notes to Consolidated Condensed Financial Statements, tagged as blocks of text.*

* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WOLVERINE WORLD WIDE, INC.
AND SUBSIDIARIES

October 21, 2010
/s/ Blake W. Krueger
Date
Blake W. Krueger
Chairman, Chief Executive Officer and President
(Duly Authorized Signatory for Registrant)
/s/ Donald T. Grimes
Donald T. Grimes
Senior Vice President, Chief Financial Officer and Treasurer
(Principal Financial Officer and Duly Authorized Signatory for Registrant)

## EXHIBIT INDEX

Exhibit

Number
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* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.


## Exhibit 31.1

## CERTIFICATIONS

I, Blake W. Krueger, certify that:

1. I have reviewed this quarterly report on Form $10-Q$ of Wolverine World Wide, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 21, 2010
/s/ Blake W. Krueger
Blake W. Krueger
Chairman, Chief Executive Officer and President

Wolverine World Wide, Inc.

## Exhibit 31.2

## CERTIFICATIONS

I, Donald T. Grimes, certify that:

1. I have reviewed this quarterly report on Form $10-Q$ of Wolverine World Wide, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 21, 2010
/s/ Donald T. Grimes
Donald T. Grimes
Senior Vice President, Chief Financial Officer and Treasurer

Wolverine World Wide, Inc.

## Exhibit 32

## CERTIFICATION

Solely for the purpose of complying with 18 U.S.C. § 1350, each of the undersigned hereby certifies in his capacity as an officer of Wolverine World Wide, Inc. (the "Company") that the Quarterly Report of the Company on Form 10-Q for the accounting period ended September 11, 2010 fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that information contained in such report fairly presents, in all material respects, the financial condition of the Company at the end of such period and the results of operations of the Company for such period.

Date: October 21, 2010
/s/ Blake W. Krueger
Blake W. Krueger
Chairman, Chief Executive Officer and President
/s/ Donald T. Grimes
Donald T. Grimes
Senior Vice President, Chief Financial Officer and Treasurer

